

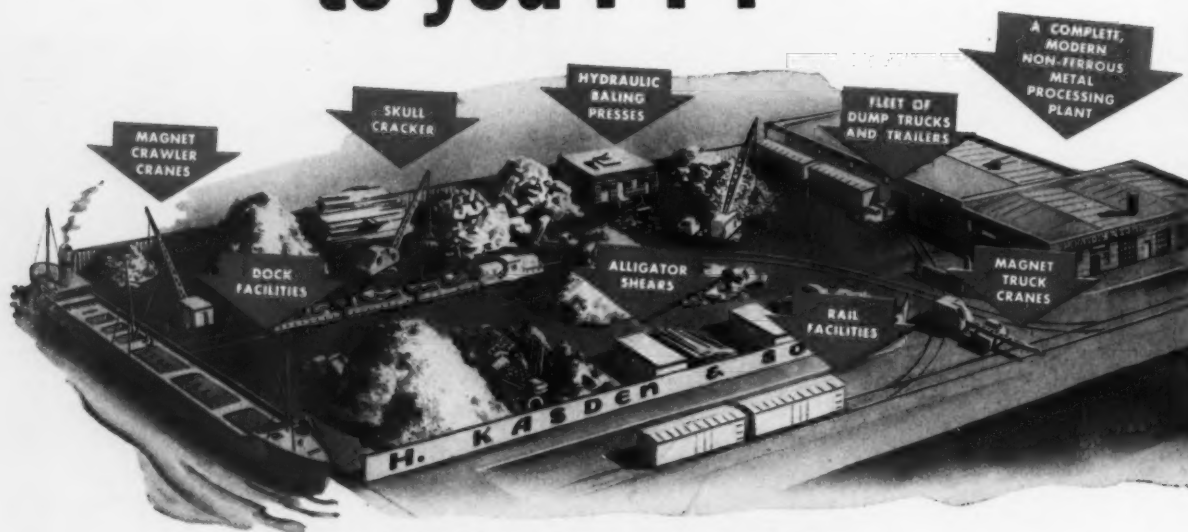
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Connecticut INDUSTRY

MANUFACTURERS' ASSOCIATION OF CONNECTICUT, INC.
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L. M. BINGHAM, Editor

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"I pledge allegiance to the Flag of the United States of America and to the Republic for which it stands; one nation indivisible, with liberty and justice for all."

why an oath?

why not make it a vow!

Today many people—in positions of responsible leadership—a few who may be Communists or fellow-travelers—have protested vigorously against taking an oath to the effect that they do not believe in or advocate the overthrow, by violence, of the Government of the United States.

These dissenters claim that such an oath abridges the right to think as they please, that it amounts to thought control imposed by government or other authority—or that it is unfair to require it of one group of citizens and not of another.

Some are quite flagrantly enemies of the country, trying to hide behind the Constitution that they seek to destroy.

In principle, the oath was established to help rout the Communists out of the national woodwork. And it is succeeding fairly well indeed. But why stop at an oath?

Why not make it a vow? Why, indeed, limit it to school teachers or atomic scientists or officials of certain unions or any other category of citizens? Why not start with "A" in the alphabet and go right through to "Z"? Start with the tots in the kindergarten and go up the line to their oldest living relatives.

And let's not do it by legislative fiat, but by appealing to the soul and the conscience of everyone in the whole nation everywhere.

Has something been lost in America? Is it the bright star of belief that led men to conquer oceans and forests, to build a new civilization of free men? That belief was no

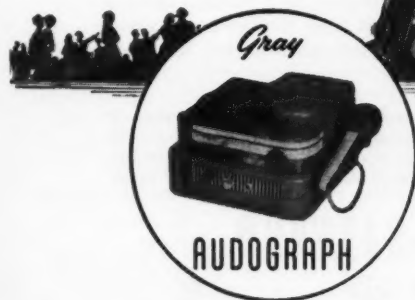
casual acceptance of freedom—but a fever, a burning desire for it. It was an unspoken partnership with God to make man again free, erect—an individual made to His likeness.

The venal, the lustful, the treacherous and perfidious among us have, for a while, crept into positions of influence. They are being discovered and routed out. But we can best be rid of them by a mass dedication to the principles of honesty, integrity, unselfishness, and concern for our fellowmen. It was these tenets as expressed in our own Bill of Rights upon which this nation has grown prosperous—spiritually, socially, economically. Why not then, a vow . . . a vow of faithfulness to this country, a vow to defend and support it against every attempt at strangulation—from within as well as from without? Why not a vow to listen with sharp objectivity to orators who trade on human frailty—who promise a paradise and would deliver it drenched with the blood of those opposing them? Why not a vow to regard another man's rights as sacred as one's own?

While we may have to continue to require oaths in order to trap and prosecute our most virulent enemies, a personal vow by every citizen to protect our land from fools and traitors will do America far more good.

is this worth vowing to keep?

Write for a copy of this splendid book of facts about your country, approved by representatives of Management, Labor and the Public. It will make you proud and happy to be an American! It's FREE to anyone writing to Dept. I-6, The Gray Manufacturing Company, Hartford 1, Connecticut.



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The *Gray* Manufacturing Company, Hartford 1, Conn.

Established 1891. Originators of the Telephone Pay Station and manufacturers of the Audograph Electronic Soundwriter



Are the aims of a Company and its Men the same?

YES! Both are traveling along the same road, toward the same goal

The Men Want A Steady Job

—*The Company wants steady, increasing employment. This indicates a growing, healthy demand for its products.*

The Men Want Good Wages

—*The Company wants good wages. Only by paying high wages can management secure skilled workmen. Today Bigelow wages are well above the average for the textile industry, and higher than the average for all industry.*

The Men Want Opportunities For Better Jobs

—*The Company wants to see its employees get ahead. The great majority of Bigelow supervisors and plant executives have come up*

"through the ranks." Company policy is to promote from within.

The Men Want Comfortable, Safe Working Conditions

—*The Company wants the same. Intelligent management realizes employees cannot do their jobs otherwise. Bigelow has spent large sums of money to improve working conditions in the plant.*

The Men Want Lower Prices For What They Buy

—*The Company wants lower prices, quality considered. Only by providing better products at lower prices can it hope to stay in the competitive market, expand its business and continue to grow.*

On every count, a Company and its Men are traveling the same road. Employees benefit when a Company is strong, when it makes a profit, when its sales are at a high level. A Company benefits when its Employees produce a fair day's work for a fair day's pay, when they turn out quality merchandise and meet production schedules. Working together, both Company and Men can achieve their aims.



BIGELOW-SANFORD

A Citizen of Thompsonville

Let's Change Our Methods To Match Our Good Intentions

By FRED LUX, President, Lux Clock Mfg. Company, Waterbury*

IN recent weeks I have been engaged in an intensive study of the effects of Reciprocal Trade Agreements on our particular industry, and was really surprised at the relatively superficial thinking that is being done on this subject, and the questionable actions that have been taken predicated on such thinking.

The end purpose given as the reason for tariff reductions, the effectuation of the Marshall Plan, and the Point 4 program, is to strengthen the economies of foreign countries so that they will be less dependent upon American taxpayers, and to increase the abilities of these countries to resist totalitarian philosophies of government. No one will deny that these end objectives are meritorious.

I have become convinced, however, that there is always more than one method that may be used to obtain a desirable result, and that the methods we, as Americans, are using are not as effective as other methods that are available to us. Fortunately, official programming of our policies for which our Federal Government is responsible, is being augmented to a degree, but, unfortunately, to a very minor degree, by Americans who are still operating, as far as it is possible to do so, under our American free enterprise system.

Our Government has spent or has appropriated, thus far, well over nine billion dollars in its efforts to obtain results under the Marshall Plan. In the last analysis, it is another case of pump priming. Fortunately, this particular experiment is yielding greater returns than our domestic efforts in this type of engineering. However, the pump rod is shaky, the pump cylinders are scored, the gaskets are inadequate, and a terrific amount of energy, as represented by the earnings turned over to the Government and spent on the Marshall Plan, is being wasted.

It is a basic fact that application of the thinking, energies and privately owned capital to any problem of all the free people in our country, able and willing to do so, will result in a much more carefully thought out, checked, and therefore, effective procedure. To the extent that a selected few people do the planning for all the people of a nation, that government is totalitarian, and its economic and social progress is limited by the sum total of the abilities and philosophies of the selected few.

I mentioned earlier that Government efforts toward administering the Marshall Plan and Point 4 are being augmented to a slight degree by Americans operating under our traditionally American free enterprise system. An example of the difference of procedure and the difference in results, dollar-wise, is startlingly demonstrated by one incident that came to the writer's attention last month.

An American company, in analyzing the present international situation, came to the conclusion that for all

practical purposes its export market was lost because of the high costs prevailing in the United States compared to lower costs available to it in foreign countries. The export market was an important part of its business. In order to retain it, it seemed obvious that the company must build a plant in a foreign country in order to manufacture its products for shipment to other foreign countries at a competitive cost.

The company invested about one million dollars of its surplus in the construction of a foreign plant. It required the acquisition of a manufacturing site in that foreign country, which was done with the assistance of the Government of that country. It required the acquisition of sufficient standard equipment and the building of such special equipment as was necessary to the manufacture of its product. It required the hiring and training of sufficient people to produce a break-even quantity of its product. It really required intestinal fortitude extending over a period of two years before the plant was set up in significant production. Today that plant is employing 250 people. It is manufacturing at a profitable rate. The production of this plant now makes it possible for the company to recover a part of the foreign business previously lost to foreign manufacturers. The company is also plowing back the earnings from this operation with a view to expanding its output and ultimately recovering all the foreign markets that were previously lost through high American costs.

The end result of this typical American free enterprise method of tackling the basic problem, in dollars and cents, works out as follows. An expenditure of one million dollars established a plant in this foreign country. This one million dollars is an investment—not a gift—and is actually recoverable. It is not only recoverable, but since the plant is operating profitably and is plowing back earnings, the initial one million dollar investment has an ever increasing value. Since its production is largely exported, it increases the foreign trade of the country in which it is located. It is employing 250 people as of now and as the plant grows an ever-increasing number will be employed. If the entire nine billion dollars spent by the Federal Government had been invested on the same basis and with equal care to details, employment in the countries where this money was invested—not spent—would have been increased by 2¼ million people. The economies of those countries would have been strengthened to a degree approaching the maximum potential for the money invested, and the expenditure on the part of our Federal Government would have been reduced to a sum necessary to take care of the immediate food, clothing and shelter requirements that were required on an emergency basis.

We are laboring under the presumption that the people in foreign countries cannot take care of themselves. We are also laboring under the presumption that the people of

* This is the fifteenth in a series of guest editorials by Association officers and directors. Mr. Lux began his four year term as a director January 1, 1950.

(Continued on page 44)



NEW HAVEN and HARTFORD AREA BUSINESSMEN

*Hosts to over
3,000 Educators*

DETAILS of New Haven's first B-I-E Day were explained to 1,560 teachers at the Hillhouse Auditorium. Speakers included representatives from the Manufacturers' Association of New Haven County, Manufacturers Division of the Chamber of Commerce and Boards of Education of participating towns.

44 BUSES carried the teachers from the morning meeting at the school to their assigned companies.



AT THE WINCHESTER Repeating Arms Co., the teachers and their guides gathered in the action proving department of the gun division.

HERE a small group of teachers watch a chemist prepare a mixture for the dyeing of cloth at the Pond Lily Co.



APRIL 6, and 12, 1950, respectively were history making days in New Haven and Hartford, for never before these dates had teachers attended the new type of school they encountered in the Business-Industry-Education Day programs held for them in these two communities. New Britain industrialists, in cooperation with school administrators and school board, had set a "pattern" last October 5 which was so enthusiastically received by the most skeptical teachers in that area that school officials and businessmen in both New Haven and Hartford began, almost immediately, to move into the serious planning stage for their own B-I-E Day programs.

As in all other cities where pupils enjoyed the thoughts of a "day off" while plans were being announced for this new type of school day to be spent by teachers and school administrators in industrial and commercial enterprises, there was considerable skepticism on the part of many teachers, both in the New Haven and Hartford areas, particularly among those in the lower grades. What, they reasoned, could they learn that would be helpful in teaching children in the kindergarten and the first, second and third grades? And some didn't feel too happy about the prospect of attending just another type of meeting. Judging from the hundreds of verbal comments heard by guides during the tour and by the avalanche of complimentary letters received from teachers by officials of companies visited, the skeptics were as difficult to find in Hartford and New Haven at the end of the B-I-E school day as an igloo on the equator.



EACH COMPANY WAS HOST to the teachers at luncheon. After lunch they returned to the plants and held round table discussions; heard management and employee representatives describe company policies, employee benefit programs and learned the role the company plays in the community.

Highlights of New Haven Program

After nearly four months of planning by the Manufacturers Division of the New Haven Chamber of Commerce and the New Haven Manufacturers Association, in cooperation with committees in the plants, banks and public utilities to be visited and with Boards of Education in New Haven, Hamden, East Haven, North Haven, West Haven, Bethany and Woodbridge, more than 1,500 teachers, school board representatives and guests joined on April 6 in an impressive mass educational effort to promote greater community cooperation, self-knowledge and a better community for citizens of the greater New Haven area.

Assembling at 9:00 A. M. for a brief reception and outline of the day's activities were teachers from 76 schools located in the seven contiguous towns as well as representatives of school boards and administrators from these areas. By 9:10 A. M. the meeting was convened by Charles H. Costello, chairman of the B-I-E Day Committee, in charge of the celebration. After a brief note of welcome, Mr. Costello introduced Howard V. Krick, chairman of the New Haven Board of Education, Joseph Schiavone, president of the Manufacturers Division of the Chamber of Commerce and Seth G. Haley, superintendent of schools, West Haven. All speakers stressed the occasion

as a "milestone" in the history of the New Haven area and of its potentiality to develop among teachers greater knowledge of the contributions, problems and work of business and industry in New Haven.

Mr. Schiavone reminded the group that 39,000 of the 90,000 members in New Haven's labor force were employed by industry, who paid them \$92 million in wages last year. He urged all teachers to be inquisitive during their visits in order to attain the

greatest possible knowledge of mutual problems and responsibilities so essential in building a better community.

By 9:30 A. M. the crowd poured out of the overflowing auditorium to board 44 Connecticut Company busses which delivered them in groups of 6 to 120 to each of the 44 industries, banks and public utility companies to which they had been previously assigned.

By 10:00 A. M. all groups had reached their host company, where they were welcomed by officials and briefed on the schedule of activities for the day. Thereafter, they were divided into groups, each headed by a guide, and started on their tour to observe manufacturing processes and business operations. At noon teachers dined as company guests with officials and guides in plant cafeterias, when available, or in nearby restaurants.

From about 1:30 to 3:00 P. M. the teachers heard from company executives the highlights of each company's history, how their products were developed and sold, about their financial problems and personnel policies and their payroll, tax and other contributions to the community. Upon completion of the talks a period of approximately one-half hour was devoted to discussion. Many questions were asked by the teachers and answered by company officials and representatives. At approximately 3:30 P. M., the normal end of a school day, teachers were transported back to Hillhouse High, or to other points of their choice, thus



A TOP OFFICIAL of the First National Bank explains the intricate mechanics of safe deposit vaults.



IN SCORES OF PLANTS in Hartford, West Hartford and East Hartford educators evidenced keen interest in manufacturing operations, as shown in these photos taken at Allen Manufacturing Co., Underwood Corporation, Veeder-Root, Inc., and Niles-Bement-Pond Co.



AT FULLER BRUSH COMPANY teachers learn about mop making from A. C. Fuller, chairman of the board.



FRANCIS W. HUGHES (left) guides this group of teachers through one of the plants of the Hartford Electric Light Company.

ending the first of what is expected to be an annual series of Business-Industry-Education Day events.

Evaluation

In an evaluation meeting, held at the Quinnipiac Club at 3:30 P. M., Charles H. Costello, chairman of the planning committee, commented that the "mass visit of businessmen to schools, previously discussed by the committee, would be a natural follow-up to the successful B-I-E Day program." He also commented that written reports, suggestions and recommendations will be sought from teachers who visited the industries in order to "give us an idea of how to plan future days."

Others who participated in the evaluation meeting included Donald Marcelus, manager of the Northeast Division of the U. S. Chamber of Commerce; Lawrence O'Brien, eastern representative of NAM; John McGraw, assistant regional manager of the New England District of NAM; Leslie Bingham, secretary of The Manufacturers Association of Connecticut; W. Adam Johnson, executive vice president, and Ogden Ross, public relations director, New Haven Chamber of Commerce, and William Porylo, secretary of the New Haven County Manufacturers Association and of the Manufacturers Division of the Chamber of Commerce. The consensus of this group, based upon their observance of the program, in action, in approximately half the plants they had visited during the day, was summed up as follows:

Teachers and guests gained a tangible idea of the vocational life into which many students will be graduated, a first-hand view of the working conditions and job responsibilities in the companies where many parents

earn their living, a clearer picture of the economic relationship of local businesses to the community, the nation and the world, and a personal viewpoint as to how employees, management and stockholders are cooperating to introduce new products which will continue to raise the standard of living.

The plants visited during the day by nearly 1,600 teachers and observers were: Acme Wire Company, American Steel & Wire Co., Armstrong Rubber Company, Berger Bros. Company, Borwinik Bros., Connecticut Coke Company, The Connecticut Company, Detroit Steel Corp., Eastern Machine Screw Corp., Echlin Manufacturing Co., Enthone, Inc., First National Bank and Trust Co., G. & O. Manufacturing Company.

General Ice Cream Corp., A. C. Gilbert Company, Greist Manufacturing Co., High Standard Mfg. Co., H. B. Ives Company, J-B-T Instruments, New England Die Casting, New Haven Gas Light Co., New Haven Pulp and Board Co., the New Haven Register, New Haven Water Company, New York, New Haven & Hartford Railroad Co., Plasticrete Corporation, Pond Lily Company.

Rattan Manufacturing Co., Rockbestos Products Corp., Safety Car Heating and Lighting Co., Sargent & Company, Seamless Rubber Company, Second National Bank, John P. Smith Company, Southern New England Telephone Co., A. D. Steinbach & Son, Sperry & Barnes Co., Talon, Incorporated, Henry G. Thompson & Son, Union & New Haven Trust Co.

United Advertising Corp., The United Illuminating Co., Whitney Blake Company, Winchester Repeating Arms Company.



JOHN H. CHAPLIN, President of Veeder-Root, Inc., is apparently enjoying his job of acting as host.



TANNER, vice president of Niles-Bement-Pond explaining an operation to an interested group of teachers.

The Hartford Program

Some 40,000 pupils who took "a holiday" in Hartford, East Hartford and West Hartford on April 12, while over 1,600 of their teachers learned first hand lessons about the operation of industry and business from visiting 68 industrial, insurance, retail and banking establishments in the area, may find it easier to select the job they want after graduation. Correctly described as the largest "field laboratory" ever held in New England, the B-I-E Day program in the area was the result of several months of painstaking planning on the part of the Hartford, East Hartford and West Hartford Chamber of Commerce, in cooperation with school board members and school administrators.

Teachers as well as representatives of business and industrial organizations received intensive briefings on the respective roles they were expected to play during a B-I-E Day. A complete written outline of how to plan and conduct the day's activities was given to the representatives of each business organization participating and later discussed in a series of meetings. Likewise school administrators determined which teachers should visit the various offices, plants and stores "on the basis of expressed preference where it was practical, otherwise by arbitrary assignment." They also suggested what types of information they should be on the alert to discover in order to secure the largest possible "teaching dividends" from the day's activities, which they could utilize later in their classrooms.

In a preliminary statement of B-I-E Day objectives, William A. Dower, executive vice president of the Hartford Chamber of Commerce said:

"The purpose of the undertaking is

to enable the schools and businesses in the area to gear themselves for the more advantageous fitting of students to local job opportunities. Most teachers probably want to learn more about business, but up to now we have not provided them with an opportunity. B-I-E Day is the answer."

Teachers, school administrators and observers without their own transportation, started the day's activities by assembling at five assembly points previously determined, and were thereafter escorted to the plants and places of business to which they had been assigned by private cars furnished by the host companies. From two to two and one-half hours were given over to plant inspection after briefing on the day's activities. The more strenuous plant inspection programs were broken up by a mid-morning rest period, with a "snack and coffee" as a refresher. Shortly after 12:00 o'clock the company guides led their groups of from five to ten persons, either to the company cafeteria or to the morning assembly point, where they were taken to a nearby hotel or restaurant to dine with company representatives and officials.

The afternoon program, completed by 3:30 P. M., featured talks and discussions, along similar lines to those held the previous week in New Haven and last October in New Britain. These talks varied in different plants, as did the literature, methods of presenting facts, the entertainment and the mementos given by the host companies to their guests.

At United Aircraft, airplane and helicopter rides were given. At Silent Glow Oil Burner Company guests were given rides in the president's (R. M. Sherman's) own plane. At other points

(Continued on page 32)



INSTRUMENTS AND DIALS in the control room of an engine test cell at Pratt and Whitney Aircraft interested this B-I-E Day group.



TEACHERS' CARS lined up in front of the Aetna Life Affiliated Companies were accorded "no tag" parking privileges by special arrangements made by the company in cooperation with the Hartford Police Department.



A BASEBALL CLINIC for employees' children is conducted by Timken Roller Bearing Company, Canton, Ohio.

The INDUSTRIAL RECREATION PROGRAM in the ATOMIC AGE

By C. E. BREWER, *Field Representative*, National Recreation Association, New York City

THREE score and ten years formerly was considered a "ripe old age" during which it was presumed that man could live a full and complete life, but in this modern atomic age when universes are reduced to equations there is a chance that most of mankind will never reach that age. It was the basic principle of Einstein's relativity theory that mass can be converted into energy which led to the atomic, and now the hydrogen bomb. The grim paradox of our civilization, the perverse ability to turn our scientific achievements into instruments of death and race suicide, has caused world-wide fear—not fear of war, or death but of life itself. A tremendous force which should be used for peace and industrial power has been turned into a weapon of ultimate world annihilation if one believes all of the scare headlines, and some of the radio commentators.

A fear of the future prevails, built upon the belief that there is no security in life. Life itself may be snuffed out in an instant, and mankind is helpless to save himself. Some are saying: "What's the use? The world is going to be destroyed by the hydrogen bomb." Worry is expressed everywhere—in private conversations, at after-

noon teas, at bridge and canasta tables, at cocktail parties, club meetings, conferences, conventions, in the newspapers, magazines and over the radio.

How can this fear be overcome? What can be substituted for this fruitless worry? Einstein recently said, "We must remember that if the animal part of human nature is our foe, the thinking part is our friend. We can and must use the thinking part now, or human society will disappear in a new and terrible dark age of mankind, perhaps forever."

Recreation is not a panacea for the ills and fears of modern society—but if well balanced, recreation activities in industry, the community, the home, and the school, are organized, the participants will have something else than fear to think about. They will be thinking what a happy time they are having. The joy of winning a game, achieving or accomplishing something they wanted to do is a positive substitute for fear.

A recreation activity is basically the same wherever it is conducted, be it in a public playground or recreation center, in a school building, in a private agency, or in business and industry. The degree of success of a recreation activity is due to the adequacy, experi-

ence and quality of available leadership, the type and size of facility used, budget provisions, and the factor of the number of people who must be served over a wide area.

The incentive for participation in recreational activities is the same—whether it be public, private, commercial, industrial, church, school, or other categories. Recreation is a broad general term which may include any activity that people engage in according to their own interests, inclinations and skills. Many employee recreation activities are being conducted by business and industrial concerns. According to a recent study by the National Industrial Conference Board, Inc.,* "Recreation programs of and for their employees improve morale and afford an opportunity for employees to meet fellow workers and members of management. Supervisors, likewise, come to know their employees better, and the friendly association leads to better understanding and improved teamwork." The same survey states the value of recreation programs to the company is negligible as only two executives of 264 companies,

* *Employee Recreation Activities Studies in Personnel Policy—No. 102.*

employing 1,245,000 workers mention it.

These results raise several questions. What activities compose employee recreation programs? What support should a company give? How are the programs administered? What facilities are used? How are they financed and what do they cost?

Activities

The number of activities vary according to the number of company or plant employees. The total number includes some 150 varied activities, as many as exist in any public recreation program. The larger plants have from eleven to twenty activities, while those having under 1,000 employees vary from six to fifteen activities. The most frequent activities in business and industry are: Bowling, softball, basketball, picnics, parties, horseshoes, baseball and social dancing. During the noon-hour, table tennis, horseshoes, checkers, movies and chess are favorite pastimes.

The programs include activities for all ages and both sexes, with almost one-half being of the active physical type, such as athletics and sports; while the remainder are about evenly divided between educational or cultural and social activities.

After World War I high-powered representative athletic teams composed the industrial recreation program of many concerns. However, during and after the Second World War emphasis has been laid upon activities for all the employees rather than a few on representative teams. Athletic competition between departments, or within the plant has predominated rather than games with neighboring plants. Comparatively few companies now have representative teams which travel



THE PAUSE THAT REFRESHES—Bladeswomen at the New Jersey plant of the Curtiss Wright Corporation, Propeller Division, pause during their lunch period in one of the light, airy rest rooms provided for their comfort.

about the country playing other concerns.

Recreation activities for the wives and children of the employees have become a vital part of industrial recreation programs. Day camps, junior baseball clinics, swimming, plant visits for families, picnics, outings, excursions to nearby places of interest are almost as general as the Christmas parties for youngsters.

Administration

Experience has shown that administrative machinery runs more smoothly if the employees participate in the control of their own recreation activities. In many concerns the employee recreation program is administered by the employees themselves, with advice

and assistance from the company, which is generally given through the personnel, or employee services department. In some cases central employee associations conduct the program. These associations are usually organized under a constitution and by-laws, elect their own officers, and have membership dues or fees. In other companies a recreation committee or council administers the program, and in a few cases the union conducts it.

Because of inherent differences the planning and operation of joint programs by company unions and plant management have not developed as anticipated. The planning of joint programs is usually done by representatives of a company and its employees

(Continued on page 33)

EMPLOYEES OF THIS UNIDENTIFIED AIRCRAFT plant are shown pitching washers for recreation during their lunch hour.



CLUB WOMEN

HOLD SECOND

INDUSTRY DAY MEETING VISITATION

EDITOR'S NOTE: Here is one more example of the use of organized "Open House" technique in creating an understanding of free American enterprise at work in industry at the community level. By bringing the eye and ear into proper focus in an Open House program, it outranks all other educational tools to "get over" the story of industry and business to all types of audiences.

NEARLY 100 officers and members of the Connecticut State Federation of Women's Clubs toured, dined and listened to talks by executives at the second of a series of meetings featuring "Connecticut Industries at Work" held March 16 at the Stratford plant of the Raybestos Division, Raybestos-Manhattan, Inc.

The first meeting in the series of Industry Day meetings was launched in 1948 in Naugatuck under the leadership of Mrs. H. Whitfield Gowrie, as president, with the late Mrs. Wm. J. Noble, Jr., Naugatuck, as chairman of the Industry Committee. Since this meeting featured addresses by several prominent industrialists in order to lay the groundwork for better understanding during later plant visitations, the Connecticut-at-Work plant visitation series of meetings was actually inaugurated last November 15, 1949 when approximately 100 officers and members of the Connecticut State Federation of Women's Clubs were guests of the United Illuminating Company at New Haven. (See story in the January, 1950 issue of CONNECTICUT INDUSTRY.)

Arriving at the Raybestos plant for their second lady's-eye view of Connecticut industry at work, the women toured the plant in small groups, accompanied by guides, to gain first hand information about the production and uses of the company's brake lining materials including those used in the oil fields, Detroit auto factories, and Connecticut aircraft companies. After a brief intermission from 12:30 to 1:00 P. M., luncheon was served at the company's cafeteria.

Mrs. Richard Koch, of Hamden, Industry Chairman, presided at the afternoon session while Mrs. Wilmer L. Shultz, President of the Connecticut State Federation of Women's Clubs

(Continued on page 30)



SOME OF THE PERSONNEL of Raybestos are shown with women visitors. Left to right, R. B. Davis, Harry M. Easton, manager, Boston Office, National Association of Manufacturers, Walter H. Koehn, Jr., William S. Simpson, Norman Leeds, Mrs. Wilmer L. Shultz, president of the Federation; Harmon E. Snoke, executive vice president of the Bridgeport Manufacturers Association; Mrs. Richard H. Koch, industry chairman, J. L. McGovern, Jr., and Mrs. Elizabeth Cowles, associate directory, Community Programs, National Association of Manufacturers.



DEXTER COVELL, tour guide, Mrs. George Carroll, Mrs. Andrew King, Mrs. John Gorndey, Norman Heilner, Mrs. William England, Mrs. William Belnap, Mrs. Thomas Garrey, Mrs. Samuel MacDonald watching machine operator Mary Muzyka.

CONNECTICUT INDUSTRIAL EDITORS

HOLD ONE-DAY INSTITUTE

CONNECTICUT Industrial Editors' Association "rang the bell" on April 5 when it sponsored a twelve-hour (one-day) thought-provoking conference at the University of Connecticut attended by nearly 100 editors, photographers and staff members from all over New England.

Advertised a month in advance by a mimeo letter on C.I.E.A. stationery, it was profusely publicized later by a two colored broadside which announced, "New England's Biggest Editorial Bargain." This well-executed piece of publicity advertised a novel "Vote-Yourself Contest" in which every person attending the institute voted for his or her favorite publication in various classes. It emphasized the small registration cost of \$7.50 which covered all expenses including two excellent meals. It also presented a list of speakers which read like "Who's Who" in editorial, photographic and advertising circles, including the governor of Connecticut and the president of University of Connecticut. It listed exhibits of magazines, paper, plastic type and plates, vari-type, a photo supply exhibit, Hoover Reports and a management cooperation exhibit by National Manufacturers' Association. It offered the registrants a full day and evening (9:30 A. M.-9:30 P. M.) at the University of Connecticut, Storrs, Connecticut.

Behind the planning of C.I.E.A.'s Second Industrial Editing Institute, were: The Association's president, James Malarney of Taylor & Greenough Co.; co-chairmen, Gilbert Berry of Fuller Brush Company and Harold LeMay of Niles-Bement-Pond Co.; Ken Tuttle of The Stanley Works, chairman of publicity and registrations; Frances Quinlan of Fafnir Bearing Co., speakers' chairman; exhibit chairman, Anthony Wilan of Condé Nast Co.; and desk registrations, Miss Marilyn

Acton of American Thermos Bottle Company.

The enthusiastic group who started arriving at 9:00 A. M. in a downpour of rain, stated at 9:30 P. M. that evening, that the twelve hours just passed included more thought-provoking speakers, finer exhibits, better meals, and more real fellowship than any editors' conference they had attended. As one editor said, "only a Connecticut Nutmegger could put on a show like that for \$7.50."

The speakers at the C.I.E.A. institute included: Merrick Jackson, vice president of Hill & Knowlton, Inc., who spoke on "How a Company Publication Fits Into Effective Public Relations"; Governor Chester Bowles, governor of Connecticut and formerly president of Benton & Bowles Ad-

vertising Agency; Albert N. Jorgensen, president of the University of Connecticut; Paul P. Mitnick of The Mitnick Advertising Agency; Miss Frances Smith, editor special publications section of J. Walter Thompson Co.; Roger P. Fox, associate editor of Forbes Magazine; Daniel D. Mich, executive editor of Look and Quick Magazines; Richard R. Bennett, public relations press director of N.A.M.; Sture Nelson, president of W. B. Remington Advertising Agency, Inc.; A. L. Terlouw, sales service supervisor at Eastman Kodak Co.; and Manning Hawthorne, president of M.I.E.A. and editorial director of American Optical Company.

The "Vote Yourself Contest" winners were announced, and framed certificates were presented to the editors



ONE OF THE FEATURED SPEAKERS, Merrick Jackson, vice president of Hill & Knowlton, Inc., is greeted by Herman E. Cleveland, Gilbert Clock Company. (Left to right) Arthur N. Johnson, Chase Brass & Copper Co., Waterbury; Mr. Cleveland, Kenneth Tuttle, The Stanley Works, New Britain; and Mr. Jackson.



GOVERNOR CHESTER BOWLES addressed the group. Shown with him in this photo are (left) Gilbert Berry of Fuller Brush Company and (right) Harold LeMay of Niles-Bement-Pond Company.



CHAUNCEY B. THOMPSON, Fuller Brush Co. and Harold LeMay, Niles-Bement-Pond Co., chat with R. Fox, associate editor, Forbes Magazine.

of winning magazines in the various classes as follows:

Internal-Magazine Format (black and white)—first prize: "N-P-B News," Niles-Bement-Pond Company, West Hartford, Harold T. LeMay, editor; honorable mention: "The Stanley World," The Stanley Works, New Britain, Kenneth Tuttle, editor.

Internal-Newspaper Format — first prize: "Chase News," Chase Brass & Copper Co., Waterbury, Arthur N. Johnson, editor; honorable mention: "The Power Plant," Pratt & Whitney Aircraft Division, East Hartford, Donald B. Lee, editor.

External-Magazine Format (color)—first prize: "The Aetna-izer," Aetna Casualty & Surety Co., Hartford, Lloyd L. Temple, editor; honorable mention: "The Cathode Press," Machlett Laboratories, Inc., R. N. Kellogg, editor.

Mimeograph - Varitype - Typewritten—first prize: "The Seafarer," Wilcox, Crittenden & Co., Middletown, Bill Batty, editor; honorable mention: "The Windings," Universal Winding Company, Howard E. Watson, editor.

External-Newspaper Format — first prize: "Telephone News," Southern New England Telephone Co., New Haven, Howard Bossa, editor; honorable mention: "The Village Courier," Old Sturbridge Village, Inc., Sturbridge, Mass., L. J. Panaggio, editor.

External-Magazine Format (black and white)—first prize: "The Brush-Off," Fuller Brush Company, Hartford, Avar E. Fuller, editor; honorable mention: "Cordially Yours," Taylor &



ACTIVITY IN THE "VOTE YOURSELF CONTEST" GETS UNDERWAY.

Greenough Company, Hartford, William Feather, editor.

Internal-Magazine Format (color, cover only)—first prize: "Telephone Topics," New England Telephone & Telegraph Co., Boston, Mass., Timothy P. Mannix, editor; honorable mention: "Telephone Bulletin," Southern New England Telephone Co., New Haven, Richard Hemenway, editor.

Internal-Magazine Format (color)—first prize: "The U. I. News," The United Illuminating Co., New Haven, Anne Gruen, editor; honorable mention: "The Illuminator," Hartford Electric Light Co., Hartford, Christine Forbes, editor.



IT'S YOUR FEDERAL GOVERNMENT!

By ROBERT L. JOHNSON, *President, Temple University and Chairman, Citizens Committee for the Hoover Report*

No. 4. Confused Federal Finances

WITH your own money worries and problems of making your own budget balance, you have probably given little thought to the colossal financial structure of the government.

You very likely take it for granted that the richest government in the world, spending this year more than \$42 billions, must be operated with super-perfect accounting routines, controlled by financial wizards. You may suppose that accountability for the last penny is clear, and that a financial statement of the condition of the country is immediately available for examination and check.

But this is not what the bipartisan Hoover Commission found after a thorough survey of the government's operations in the fiscal field. You as a stockholder in the corporation, must want to know what the Hoover Commission found. The Commission wrote:

"The time has come when the budgeting and accounting system of the federal government must be modernized. Some of its fiscal concepts come down from Alexander Hamilton. They were archaic when the total expenditures of the government were \$4 billions per annum. Now, with a government which spends over \$40 billions per annum, they are totally inadequate."

The existing system, the Commission decided, is confusing both to Congress and the public. It therefore recommended an entirely new structure, designed to tell Congress and the public these things:

On Budgeting: What is the money wanted for?

On Accounting: What does the taxpayer get for it?

The 1949-50 budget, the Commission found, does not give an understandable plan for Government expenditure. Its 1,625 pages, of 1,500,000 words are badly organized. For ex-

ample it carefully itemizes a request for \$114.53 for a minor expenditure in the Bureau of Indian Affairs and then calmly dismisses a request for \$1 billion—that's right, one billion dollars!—for the Veterans Administration with the single entry: "Salaries and Expenses."

In Government accounting the Commission revealed that literally tons of vouchers arrive by freight car loads in Washington for auditing by the General Accounting Office. Storage costs for this mass are tremendous. The Commission recommended that this checkup be made by the departments concerned in the field. Moreover, it said a simple "spot check" would do the job without examining every one of the millions of vouchers.

The mission of the bipartisan Hoover Commission was to delve into this and some 24 other problems of government and make recommendations for economy and efficiency. The Commission, in a 19-volume report to Congress found ways in which, I personally believe, at least \$4 billions a year can be saved without curtailing government services. President Truman and former President Hoover are jointly urging Congress to pass the laws that will make these savings possible.

You may be surprised to learn that, under the system in use, there is no formal accounting plan for the government as a whole, and no place where an overall picture of government finances can be found. In this connection, the Report points out that there is no person charged with the duty of preparing such a plan nor anyone with the authority to install one.

But while lax in its own accounting the government is very demanding in its regulation of private enterprise. Not only does it require full disclosures of financial transactions but often dictates to these enterprises how they shall keep their books.

There has developed, in this department a situation in which the Comptroller General has been forced into a Jekyll and Hyde position. When the Bureau of the Budget was moved from the Treasury to the Office of the President, the chief of this bureau began taking part in making decisions of the Executive Branch which he later had to review as auditor. He is in a dual role. He is, in fact, his own auditor.

The solution of this, the Commission suggested, was the creation of a new official, to be known as the Accountant General, who would serve the President as an accountant serves the head of a private company. This would leave the Comptroller General free to do auditing, and nothing else.

A general reorganization of the Treasury Department was recommended by the Commission, to relieve it of encumbering agencies which it has collected during the years which have little or nothing to do with finance. These, the Report suggested, should be transferred to more appropriate departments.

The non-fiscal agencies now in the Treasury include: the Coast Guard, Bureau of Supply, Board of Transportation, Narcotics Bureau, U. S. Secret Service, Bureau of Printing and Engraving.

The Bureau of the Budget came in for some criticism by the Commission. This Bureau was organized 27 years ago to modernize budget processes and produce an understandable budgetary document. So far, the Commission says, it has not done so. It has, on the contrary, assumed functions for which it was not created, expanded its staff into the largest staff agency in the government, and has concerned itself with formation of administrative policy and management. For this reason, according to the Report, it has not always had the confidence of Congress.

For **BUNKER "C"** Savings



HARTFORD TERMINAL — Rail, Truck And Barge Delivery To Central And Northern Connecticut.

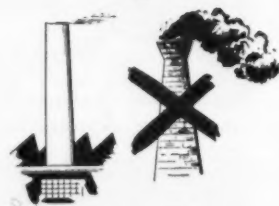
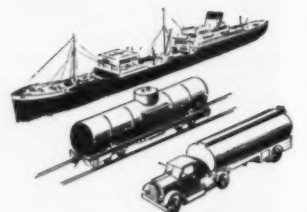
... better see **BALCO**

BUNKER "C" IS ALWAYS AVAILABLE. Balco is always stocked and equipped to fill your regular or emergency requirements, by water, rail or land delivery. Costly production stoppages due to lack of fuel are things of the past.

BUNKER "C" IS CLEAN. No soot, grime or smoke with Bunker "C". There is no dust or grit to be blown from storage areas adding to wear and tear on machinery. Costly paint jobs stay fresh and bright longer.

BUNKER "C" LEAVES NO ASH. No need to invest in man hours and equipment for ash removal with Bunker "C" — it leaves no residue.

BUNKER "C" IS ECONOMICAL. These are just a few features of Balco Bunker "C". This fine, modern fuel, from Connecticut's oldest supplier, has enabled thousands of customers to make important reductions in their operating costs. Would your case be different? Get the answer by telephoning Hartford, 9-3341 or writing Box 1078, Hartford, Connecticut, **today**.



THE BALLARD OIL CO.
HARTFORD, CONNECTICUT



NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.

The Cover



THIS MONTH'S COVER PHOTO shows the fleet of seven small sailboats maintained by the Wilcox, Crittenden Company Sailing Club, anchored in the Connecticut River at Middletown.

"BIRTH OF A SALESMAN," a half million dollar stage show, was presented by Orkil, Incorporated, of East Hartford, at the Bushnell Memorial recently for General Electric dealers throughout Connecticut and Western Massachusetts. The presentation was designed to stimulate the 1950 sales productivity of appliance dealers to peak levels.

Host for the occasion was Orrin P. Kilbourn, president of Orkil, Inc., General Electric distributor for Connecticut and Western Massachusetts. The big production, starring Broadway and Hollywood actors, is a fast-paced, two act, twenty-six scene presentation of dramatic entertainment which will be shown in 45 cities throughout the nation, before more than 30,000 dealers.

Three road companies are touring the country with the production, complete with specially designed scenes, revolving stages, lighting equipment and motion pictures.

According to A. M. Sweeney, general sales manager of the Appliance and Merchandise Department of General Electric, "This production, the most ambitious dealer educational program ever undertaken by General Electric, is designed to help the salesman see himself as others see him, to ana-

lyze his methods of selling, stimulate his initiative, and make him a second to none sales go-getter."

★ ★ ★

AT THE 1950 carton competition in Chicago recently, sponsored by the Folding Paper Box Association of America, honorable mention in the food field went to the family of egg cartons made for H. P. Hood & Sons by the Egg-Safety Carton division of Robert Gair Company, Inc., manufacturers of folding cartons, paperboard and shipping containers.

All cartons are judged on their value for merchandising the product they contain. This carton is particularly adapted to the dairy business because of its strength and safety features.

★ ★ ★

WILLIAM S. SIMPSON, assistant general manager of Raybestos Division, Raybestos - Manhattan, Inc., Bridgeport, has been elected secretary of the firm by the Board of Directors.

William H. Dunn, treasurer, comptroller and member of the Board, retired after 34 years of service, and George Weber of the U. S. Asbestos Co. was elected treasurer. W. Ward Kievit was appointed to the post of comptroller and was elected to the Board of Directors.

CONTINUING A PRACTICE started three years ago, Sargent & Company, New Haven hardware manufacturers, recently issued to its employees a specially prepared report on the firm's 1949 business, the prospects for 1950, and the relationship of the company's sales and financial condition to the welfare of its workers.

This year's report took the form of a special eight-page insert in the April issue of "Keyways", Sargent employee magazine. It included, in addition to the straight financial summary, a general statement on "The 1949 Picture"; a page-long analysis of "The Ups and Downs"; discussions of absenteeism, customer and employee complaints, defective work, scrap and product quality; an explanation of the company's place—and the employee's place—in the New Haven community; a report on Sargent advertising for the year; a frank statement on competition and its effect; and two pages

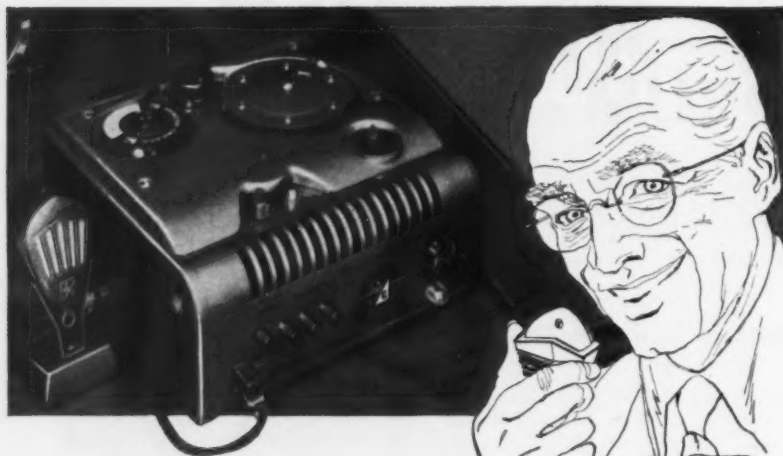
1850 ♦ 100th ANNIVERSARY ♦ 1950

ROBERTSON PAPER BOX

COMPANY · INCORPORATED

MONTVILLE · CONNECTICUT

NEW YORK · 420 LEXINGTON AVENUE — BOSTON · PARK SQUARE BUILDING



compare price compare features

before you buy a dictation machine and you'll buy a **WEBSTER-CHICAGO**

There is no dictation machine, at any cost, that will give you the features, the performance and economy you find in a Webster-Chicago Dictation Machine.

Prove by a free trial that you are getting the best in dictation equipment by comparing Webster-Chicago with others before you buy.

Here is the price you want:

You can spend from \$286.00 to \$720.00 for dictation equipment and still not get all of the dictation features you should have. Buy a Webster-Chicago Dictation Machine at \$135.00 (\$137.50 west of the Rockies) and you get them all at an amazingly low cost.

Here are the features you want:

Remote Control • Time Indicator "Radio" Quality Tone Reproduction Long Recording Time • Re-use of Medium • Dictation and Transcription on One Unit • Low Initial Cost. You get all of these and more with a Webster-Chicago Dictation Machine.

COMPARE WEBSTER-CHICAGO WITH ANY DICTATION MACHINE

Equipment	Remote Control	Time Indicator	Automatic Stops	Tone Reproduction	Recording Time	Re-use of Medium	How Many Units?	List Price
"A"	Yes	Yes	Yes	Fair	15 Min.	No	2	*
"B"	Yes	Yes	Yes	Fair	7½-Min.	Yes, with work	3	*
"C"	Yes	Yes	Warning Device	Fair	½ Hour	Limited, with work	1	*
Webster-Chicago	Yes	Yes	Yes	Excellent	1 Hour	Unlimited, no work	1	\$135.00

*Prices range from approximately \$280 to \$700

HOYT CATLIN & COMPANY

Dictating Machines

211 State Street, Bridgeport. 3-2666

Hoyt Catlin & Company, 211 State Street, Bridgeport, Conn.

Please phone us about your trial offer.

Name Firm

Address City Phone

or clip this to your letterhead and mail to us.

of pictures reviewing on-the-job and off-the-job activities of company and employees during 1949.

A dollars-and-cents listing of "all money received by the company" showed that the net Sargent income for the year totaled \$8,231,673. And a detailed expenditure sheet showed that \$4,050,804 went out in wages, and \$197,008 went out for pensions, health insurance, and similar benefits—in contrast to the \$119,716 paid the stockholders in dividends.

The first Sargent employee report was issued to summarize company activities in 1947, and it marked a sharp departure from past company practice. It has become an important factor in building up confidence and support both among Sargent employees and their New Haven neighbors. It emphasizes a statement that has become a keystone in Sargent public and personnel relations policy: "Only misunderstanding is costly; facts are free to everyone at Sargent & Company."

★ ★ ★

A **USEFUL PRODUCT** for homes and shops has recently been announced by the L. B. Miller Company, Stamford. It is the Miller Magnetrick Rack. This product consists of a 10-inch, two pound bar of permanently magnetized Alnico metal that is detachably mounted on 12" x 12" plywood for wall, or counter use. The bar may be easily removed from the brackets for use at a worktable or "on the job."

Magnetrick holds knives, chisels, screwdrivers and other tools as well as small parts like screws, washers and springs on its magnetized bar, thus small parts are conveniently available for immediate use.

★ ★ ★

EMPLOYEES OF THE NEW HAVEN RAILROAD made a new record of safety during 1949, when they worked through the entire year with a single fatality to an employee on duty, the best performance in the history of the railroad.

J. Frank Doolan, executive vice president of the road, pointed out also that no revenue passenger has been killed in a train accident on the New Haven since July, 1931, representing a period of more than eighteen years, during which time the railroad has carried more than 853,000,000 passengers.

The New Haven is participating in

We specialize in . . .

**GROUND THREADS
GROUND GEAR TEETH
GROUND SPLINES
GROUND CAMS
BROACHING**

For full details write:

The Hartford Special Machinery Co.
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Manufacturers of

FIRE BRICK

**DRY PRESS
IN ANY SHAPE
OR QUALITY DESIRED**



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**FIRE BRICK
CONSTRUCTION**



**Boiler Setting
Industrial Furnaces
Glass Melting Furnaces
Acid Tanks Relined**



E. W. BRETT CO.
3-6104

West Hartford 35 Fairview St.

a concerted drive by all American railroads designed to improve their 1949 safety record by at least 15 per cent in 1950.



WALLACE E. CAMPBELL, vice president of The Fuller Brush Company, was elected president of the American Brush Manufacturers Association for the second time at the 33rd annual convention of the group at Atlantic City.



WALLACE E. CAMPBELL

Norris T. Drummond, purchasing agent of The Fuller Brush Company, was re-elected chairman of the twisted-in-wire mop division for a second term.



EDWARDS & COMPANY, INC., of Norwalk, manufacturers of electrical signaling and communication equipment, has announced the appointment of John L. Taylor as sales manager.

Mr. Taylor joined the Edwards organization in 1924 in New York City. For the past 14 years he has been located in Chicago, where he served as district manager as well as manager of the Central Division.



A SERIES OF DISCUSSIONS between members of the clergy of all denominations in the Bridgeport area and executives of General Electric Company, designed to explain to them the objectives and practices of industry in the field of human relations, were held at the Bridgeport plant during April.

C. M. Lynge, manager of employee and community relations, presiding

**THE HENRY SOUTHER
ENGINEERING CO.**

**Engineering & Chemical
Service**

Water Purification

Industrial Waste Disposal

**Research Facilities for
Industry**

Hartford,

Conn.

Save money

☆ Venetian blinds

☆ Shades

New England's largest shade maker will save you money because of our large production and generous commercial discounts.

Grampton's

671 CHAPEL ST., NEW HAVEN

Designers and Manufacturers

of Tools, Dies, Jigs, Fixtures and
Gages
Jig Boring and Jig Grinding
Precision Form Grinding
Planing, Boring, Turning
Cincinnati, Lucas and Bullard
Machines

We build Special Machinery
and Parts
Welded Fabrications
We will do your Stampings and
Spot Welding
Progressive — Swedging
Broaching — Drawing
Short Runs — Long Runs

THE

SWAN TOOL & MACHINE CO.

30 Bartholomew Avenue
HARTFORD 6, CONNECTICUT

MATERIAL HANDLING EQUIPMENT



STEEL

AND ALUMINUM

- ♦ TOTE BOXES
- ♦ PILING BOXES
- ♦ DIPPING AND WASHING BOXES

Perforated or Wire Mesh

SHOP and FOUNDRY BARRELS

TOOL STANDS

STOOLS

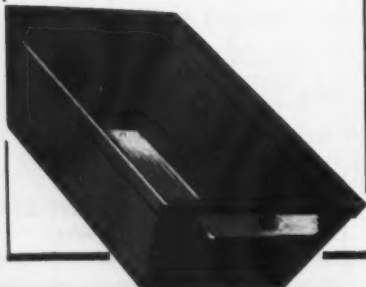
RACK TRUCKS

DIE SHELVING

Equipment made to your specifications our specialty.

**W. E. KELSEY
&
SONS, INC.**

344 PEARL STREET PHONE 7-3131
HARTFORD, CONNECTICUT



over the informal discussion meetings, pointed out to the visitors some of the special problems of an industrial organization such as General Electric and reviewed the company's efforts to solve them from a human relations point of view.

In addition to employee relations, some of the topics covered have included labor relations, wage rates, community relations, safety practices, company benefits, the role of industry in the community, the profit story and others.

★ ★ ★

A NEW, NATIONAL merchandising program has been successfully launched for Yale "shelf" hardware involving a total of five successive "packaged promotions," each integrating national consumer advertising and trade magazine advertising with dramatic point-of-sale displays and other special dealer aids. The 1950 program was announced to customers by Meade Johnson, general sales manager of the Stamford Division of The Yale & Towne Manufacturing Company, following the results achieved by the initial test campaign.

Products in the promotion series are Yale hardware for screen and storm doors, nightlatches, cabinet locks, padlocks and door closers.

A major factor in Yale & Towne's hardware promotion series is the group of half-page "believe-it-or-not" type of attention-getting ads in the Saturday Evening Post, timed to the retail debut of each of the "packaged promotions."

★ ★ ★

THE NATIONAL TROPHY of the Gas Appliance Manufacturers' Association has been awarded to the Hart-

Can You Imagine?

**JUST A MAN
COMING HOME AT NIGHT!**

THE ANCIENT GREEK, CARRYING
THE KEY TO HIS FRONT DOOR,
LOOKED LIKE FATHER TIME TOTING
HIS SCYTHE.

THE GREEKS HAD THE RIGHT IDEA
ABOUT LOCKS, BUT LACKED
MODERN NOTIONS ABOUT
CONVENIENCE.

SUCH AS....

**YALE'S NEW IDEA
IN CONVENIENCE
AT LAST...UNLOCK AND
OPEN A DOOR WITH
ONE ARM FULL OF BUNDLES!
IT'S EASY WITH YALE'S
"ONE ARM" NIGHT LATCH.
TURN THE KEY...THE LATCH STOPS
BACK...OPEN THE DOOR...THE LATCH
RELEASES...CLOSE THE DOOR...
IT LOCKS AUTOMATICALLY. IT'S
THE MOST CONVENIENT
LOCK EVER MADE.**



**ASK YOUR
HARDWARE DEALER FOR
THE YALE "ONE ARM"
NIGHTLATCH...AND LOOK
FOR OTHER NEW YALE
HARDWARE PRODUCTS OF
QUALITY, CONVENIENCE,
BEAUTY AND
DEPENDABILITY.**

THE YALE & TOWNE MFG. CO., Stamford, Conn., U. S. A. Makers of the
famous YALE line of Locks, Door Closers and Builder's Hardware.



**SHOP AT YOUR
LOCAL HARDWARE STORE**

THIS HALF PAGE CARTOON AD in the Saturday Evening Post is one of a series of nine sponsored by Yale & Towne as part of the 1950 merchandising program for Yale stock locks and hardware. Using the "believe-it-or-not" technique, the advertisements are intended to attract the readers' attention with cartoons illustrating interesting but little-known facts of lock history.

FOR *Modern* INDUSTRIAL, COMMERCIAL, RESIDENTIAL WIRING



WIREMOLD RACEWAY SYSTEMS

THE WIREMOLD COMPANY
HARTFORD 10, CONNECTICUT



3WM49

ford Gas Company for outstanding sales of automatic gas water heaters in its "Court of Flame" national contest.

Presentation of the award was made to Howard R. Carlson, general sales manager of the Hartford company by Stanley Gorman, promotion director of the water heater division of the Gas Appliance Manufacturers Association.

★ ★ ★

TWO HELICOPTERS produced by The Kaman Aircraft Corp., Bradley Field, will soon be employed in agricultural work—one in Turkey and the other in Florida. Both machines are commercial versions of the K-225 which are produced by Kaman for the U. S. Navy and Coast Guard.

One of the helicopters was crated and shipped from Newark Airport to Turkey where it will be used for agricultural work and to evaluate other uses including patrolling remote areas and air mail services to mountain areas. The second was delivered to Air Agricultural Service, Hastings, Florida, where it is being used to combat vegetable and citrus crop insect pests and diseases.

Kaman Aircraft also announced that the first of a new cabin model, the details of which have not yet been made public, will be delivered to the Mississippi State Geological Survey Commission. The Commission will use the new model for extensive geological surveys of remote areas in the northern sections of the state. Data obtained by the use of the rotary wing aircraft will determine whether oil deposits exist in the areas surveyed.

★ ★ ★

THE APPOINTMENT of Henry J. Van de Stadt as general manager of the Hanson-Whitney Company division of Whitney Chain Company, Hartford, has been announced by President Winthrop H. Whitney.

At the same time, a corporate change in the Whitney-Hanson Industries, Inc. was announced. Stockholders voted to designate the parent company as the Whitney Chain Company in the future. Hanson-Whitney Machine Company, a division of the Whitney-Hanson Industries, has been renamed as Hanson-Whitney Company, a division of Whitney Chain.

Mr. Van de Stadt, a graduate electrical and mechanical engineer, received his technical training in Amsterdam. He came to this country in 1921 and was engaged in laboratory

research work for Sangamon Electric Company, Springfield, Illinois. Two years later he became associated with the General Electric Company and was eventually assigned to the GE factory in Milan, Italy as assistant manager.

In 1929 he returned to the United States to assist in developing turbine engine design in Schenectady, New York, and shortly after joined the staff of the vice president of GE in charge of manufacturing.

★ ★ ★

AN ADVANCE SHOWING of many new products introduced by Pratt & Whitney division of Niles-Bement-Pond Company, West Hartford, was given for local manufacturers and machine tool experts during an open house at the plant recently.

It was the second of two open house evenings that attracted over 1,000 persons to view the company's display designed for the 1950 Cost Cutting Exposition of the American Society of Tool Engineers held in Philadelphia in April.

The preview, as a "Good Connecticut Neighbor" gesture, was originated by Alexander H. d'Arcambal, vice president and general sales manager.

One major attraction was the new jig borer, the largest of its kind in the world. Another interesting item was the electronic brain that sorts materials on a conveyor line, and the new "Beta Ray" gauge which uses a radioactive isotope to measure the thickness of strip materials from steel to paper.

★ ★ ★

CHAS. PFIZER & CO., manufacturing chemist with a plant in Groton, has announced the staff for its newly formed antibiotic division. It is headed by Thomas J. Winn as sales manager and includes Lawrence J. Barrett as western regional manager, Thomas G. Bradley as field sales manager and Boyd S. Neubourne as distribution manager.

Edward W. Whitney, who has been in charge of Pfizer advertising, will be advertising manager of the new division. A field staff of experienced and especially trained representatives has been obtained for direct liaison with the medical profession.

★ ★ ★

A RECENT ANNOUNCEMENT by the New England Council Steel Committee indicates that the New London-Groton area now appears favorable as a site for a \$255,000,000 steel mill.



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PRELIMINARY WORK is underway for the construction of this new Connecticut Light and Power Company central office building near the Wilbur Cross parkway in Berlin. The building, shown in this drawing by Architect Douglas Orr, will house approximately 300 persons employed in the offices of the president, board chairman, financial officers and general accounting department now located in Hartford, and in the departments of the sales public relations, engineering, operating, research and administrative vice presidents, together with the purchasing department, now located in the Waterbury service building.

The committee has announced that it will take part in a survey of the region to determine its facilities. The Connecticut Finance Advisory Board has allocated \$60,000 for the proposed study for the Connecticut Commissioners of Steamship Terminals. The New England Steel Development Corporation will make the survey.

★ ★ ★

A NEW FABRIC named Orlon, which possesses many of the characteristics of nylon, has been added to the manufacturing line of Cheney Brothers, Manchester. The latest addition to the textile trade, created by the Du Pont interests, was shown recently at the annual trades exhibition at the American Institute of Decorators.

The orlon was made into a soft silky casement curtain fabric in jacquard weave. The sponsors claim it is easy to wash, dries quickly, needs no ironing, resists mildew and moths, and is virtually impossible to wear out.

★ ★ ★

EMPLOYEES OF The Connecticut Connecticut Light & Power Company have just received a report of the company's 1949 activities and progress, presented in colorful and concise form. The financial report showed that the company had a successful year with revenues rising \$1,293,117 over the previous year.

The report included facts about the

source and disposition of the revenue dollar, details concerning operating expenses, tax payments, funds spent in the expansion of plant and equipment facilities, and employee benefits and activities.

In dealing with the company's plans for future development, the report revealed that Connecticut Light & Power, in cooperation with the General Electric Company, has pioneered in the development of a photoelectric street light control which permits operation of each light individually. An advantage of this unit is that it does not require the special circuit and substation equipment used for conventional street lighting. Another is that it is completely automatic, with the light going on or off as the degree of daylight falls below or rises above a predetermined level. The company plans to use this type of lighting in most of its new street light installations.

The president also discussed in his report the construction of a building to house the company's Hartford and Waterbury staffs, to be located on the Wilbur Cross Highway in the town of Berlin.

★ ★ ★

VULCAN RADIATOR COMPANY, Hartford, observed its 25th anniversary recently, and at the same time honored its first employee at a dinner at the City Club.

The honored employee, John B. Rita of Tolland, received a savings bond from A. C. Walworth, company president.

★ ★ ★

THE CONSOLIDATION of all operations of the New Haven Clock and Watch Company into one building has been announced by Max Geller, chairman of the company's board of directors.

Mr. Geller said that while operations will be stream-lined, there will be no curtailment of employment, but rather there will be an increase in employment as the company purchases new and more efficient equipment.

The board chairman said that the New Haven Clock and Watch, strengthened by a \$1,800,000 RFC loan, is now prepared to meet the challenge posed for the American clock and watch industry by the importation of foreign-made timepieces.

★ ★ ★

A SUGGESTION AWARD of \$1,033 was recently presented to Charles Thompson by Vice President G. F. Schumacher of the A. C. Gilbert Company. Mr. Thompson, who received an initial award payment of \$75 some time ago, suggested a method of operating the thermoplastic moulding machine in his department to eliminate the scrapping of a sizable amount of material.

Mr. Thompson is the seventh employee to become a member of the A. C. Gilbert "500 Club," composed of members who have received single suggestion awards of \$500 or more. He has been with the company 20 years.

★ ★ ★

PLANS FOR THE OBSERVANCE of the 100th anniversary of the founding of the Bristol Brass Corporation, Bristol, have been announced by Roger E. Gay, president.

An Open House at the plant and a field day and barbecue for employees at Lake Compounce are scheduled for September.

It was on the night of April 3, 1850 that the company was founded by Israel Holmes as The Bristol Brass and Clock Company.

In his statement Mr. Gay said, "Bristol Brass never actually manufactured a clock, but was organized to make clock brass in Bristol, which was the home of the early clock industry in



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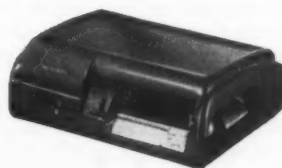
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Connecticut. Even today we are one of the largest manufacturers of clock brass in the world. Though this is true, we supply brass sheet, brass rod and brass wire to more than a thousand customers, who fabricate all kinds of products: from automobiles, electric appliances and hardware, to cosmetic cases, screw machine products and miscellaneous screw machine parts."

★ ★ ★

BRADFORD ELLSWORTH, vice president and general manager of the Manning, Maxwell and Moore Company, Bridgeport, died recently after a short illness.

Mr. Ellsworth, a native of New Hartford, was graduated from Yale University. He was a veteran of World War I in which he served as a captain of the 306th Infantry. He leaves his wife, a son and two sisters.

★ ★ ★

THE RESIGNATION OF Herbert C. Lagerblade as president of The Horton Manufacturing Company, Bristol, was announced recently by Charles T. Treadway, chairman of the board of directors of the company. Mr. Lagerblade will be succeeded by Graham R. Treadway, who is vice president in charge of sales.

Mr. Lagerblade became associated with The Horton Manufacturing Company in 1921 as a golf advisor to aid in the development and promotion of the steel golf shaft. Previously he had been a golf professional at the Youngstown Country Club, Youngstown, Ohio.

Mr. Treadway was born in Bristol and attended Bristol schools, Phillips-Andover Academy and was a member of the Class of 1930 at Yale. After college he worked for a time at the Horton company, then went to the Bristol Bank and Trust Company. Later he joined the staff of the Hartford Connecticut Trust Company and became an assistant vice president.

He returned to The Horton Manufacturing Company in 1946 as sales manager for fishing tackle, was made a director on November 26, 1946, and vice president in charge of sales in 1949.

★ ★ ★

A NEWLY CREATED EXECUTIVE POSITION at the Bridgeport Brass Company, that of controller, has been filled by Warren J. Faust,

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it has been announced by Herman W. Steinkraus, president and general manager.

Mr. Faust will supervise the cost department, which includes budgeting, general accounting, standards and estimating, cost accounting, system and procedures and statistical accounting.

Mr. Faust, who joined the company in 1920, is a past national vice president and a director of the National Association of Cost Accountants.

the board of directors of the Stanley Works, New Britain.

Richard E. Pritchard, president of the company since 1941, was elected chairman of the board. John C. Cairns, executive vice president, was elected to the presidency and Stephen H. Cross, general manager of the Stanley Electric Tool Division, was elected vice president of that division to succeed Vice President L. M. Knouse, who retired.



ANDREW ACKERMAN (center), one of a trio whose employment service with the E. Ingraham Company, Bristol, totals 183 years, is shown cutting his birthday cake at the Town Club at a dinner honoring the three veteran employees. At right is his brother John Ackerman, and at left is Albin J. Vogel.

THREE EMPLOYEES of the E. Ingraham Company, Bristol, with a combined service record of 183 years, were honored recently at a dinner at the Town Club, Bristol.

Andrew Ackerman, who has served the company for 62 years; his brother, John Ackerman, employed for 60 years; and Albin J. Vogel, who has been with the firm for 61 years, were presented with Emerson television sets. The presentations were made by Rodney L. Burghoff, general superintendent, and short talks were given by Edward Ingraham, president, and Dudley S. Ingraham, vice president.

The affair marked the 80th birthday of Andrew Ackerman.

★ ★ ★

THREE MAJOR EXECUTIVE CHANGES have been announced by

The new board chairman is a graduate of Dartmouth College. He entered the employ of the company in 1914 in the cost department. He was made assistant treasurer in 1923, and six years later became vice president and a director. He was elected president in 1941.

Mr. Cairns, a native of Waterbury, was graduated from the Taft School, Yale University and Harvard School of Business Administration. From 1926 to 1933 he managed the Stanley Works' plant in Velbert Rheinland, Germany, and until 1937 managed the plant in Canada. In 1941 he became vice president in charge of the hardware division and a director. He has served as executive vice president since 1946.

Mr. Cross was graduated from Dartmouth College and from the Tuck

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School of Administration and Finance at Dartmouth. For four years he was an executive in merchandising with the Jordan-Marsh Co., Boston, and in 1929 he joined the Stanley Works in New Britain. In 1948 he was made assistant general manager of the Electric Tool Division, becoming general manager on January 1 of this year.

★ ★ ★

DONALD F. McMANUS has been elected to the new post of controller of Landers, Frary & Clark Co., New Britain. He joined the company in 1945 as chief accountant.

He is a native of Fitchburg, Mass., and received his education in the public schools there. He was graduated from the University of Notre Dame and from the Harvard School of Business Administration.

★ ★ ★

AT WINCHESTER REPEATING ARMS COMPANY, division of Olin Industries, Inc., New Haven, two executive appointments have been announced.

Robert I. Metcalf has been made Director of Industrial Relations. He was formerly associated with Berger Brothers Company as personnel director.

George E. Frost of Alton, Ill., has been appointed manager of the newly-created Products Service Division.

Mr. Metcalf, a graduate of the University of Illinois, has lectured numerous times before business and industrial organizations and is a member of the Industrial Relations Research Association; president of the New Haven Personnel Managers Association and vice president of the Connecticut Personnel Association.

Mr. Frost joined the Western Cartridge Company, now an Olin Division, in 1935. His previous post was technical advisor to the sales departments of both Winchester and Western Cartridge. In that position he was actively associated with development work on new and improved Olin sporting arms and ammunition.

★ ★ ★

TWELVE REPRESENTATIVES of the Netherlands machine industry visited the plant of the New Britain Machine Co. recently. The group is visiting American machine tool manufacturers under the auspices of the Economic Cooperation Administration, the agency charged with carrying out the principles and policies of the Marshall Plan.

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They represent a broad segment of Dutch manufacturers. Their purpose in visiting this country is to inspect the latest developments in machine tool design and manufacture.

At the New Britain plant the group was received by H. H. Pease, president; R. S. Howe, vice president; N. W. Morrow, vice president; J. C. Pease, secretary.

C. B. Batman, project manager of the ECA, stated that this visit is part of a program which contemplates bringing to America in 1950 approximately 5,000 visitors from the Marshall Plan nations.

★ ★ ★

THE FIRST ANNUAL Junior Achievement award of the Bridgeport Manufacturers' Association was presented to the Electrical Specialties Company, a unit of eight high school students. A bronze plaque was presented to David Levy, 17-year-old Central High School student, who heads the company, by Walter F. Herold, president of the Association.

The Junior Achievement firm, sponsored by Harvey Hubbell, Inc., was chosen from among the 20 groups operating in Bridgeport for its outstanding accomplishments during the past six months.

★ ★ ★

A UNIQUE QUALITY CAMPAIGN has been inaugurated at the plant of The Miller Company, Meriden. One phase of the program, according to Harry L. Harrison, manager of advertising and public relations, covers the distribution to workers of ball pens with tags attached. A certain percentage of the pens are made so that they will not write, causing the worker to complain to his foreman. He is then given a replacement pen with a tag attached carrying this message:

"So your pen doesn't write—defective workmanship. Here's another to replace it. We now have to send the defective pen back to the pen manufacturer for replacement—this costs the manufacturer money—causes us inconvenience.

"That's exactly what happens when Miller products are defective—it costs us money—we lose customer satisfaction and future business that affects all of our jobs. Remember at all times that we can't compromise with quality and hold to the Miller 106 year standards of proven dependability."

The campaign is designed to bring defective workmanship to the workers in a tangible way.

★ ★ ★

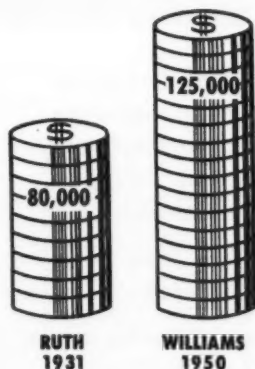
WILLIAM F. BURKE has been elected controller of the Scovill Manufacturing Co., Waterbury. Formerly assistant controller, he succeeds John V. Montague who retired in April.

Leavenworth P. Sperry, who is president and treasurer of the firm, was given the added title of general manager. Ivan L. Coulter was named assistant controller.

Mark L. Sperry, secretary and general council, was given the added title of assistant treasurer; Heminway Merriman was named assistant secretary and F. E. George was elected auditor.

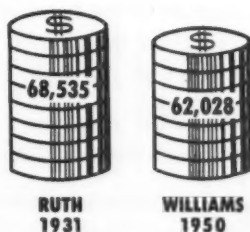
DOLLAR SALARIES

This is a comparison of Ruth's and Williams' dollar salaries.



TAKE-HOME PAY

But after federal income taxes, this is a comparison of their take-home pay.



WHAT THE TAKE-HOME WILL BUY

Inflation has shrunk the buying power of the dollar since 1931, so Williams' real take-home pay is only a little over half of Ruth's—57%.



If Ted Williams were to have as much buying power in 1950 as Babe Ruth had in 1931, he would have to be paid \$327,451.

A BRIEF NEWS ITEM in the New York Times of February 8, 1950, announced that Ted Williams, the Red Sox slugger, had just signed the highest salaried contract in baseball history—for an estimated \$125,000. At the same time it announced that Babe Ruth's salary of \$80,000 in 1930 and 1931 was tops in the old days. But what this news item, and many others announcing large salaries of today failed to do was to point out the lower take-home pay and the still lower purchasing power of today's high sounding salaries as compared to lower salaries of 18 to 20 years ago. The facts are indicated in the above illustration which we reprint by permission of The Foundation for Economic Education, Inc., Irvington-On-Hudson, New York.



NEVER BEFORE have two colliers of the "Seam" class been at the dock of the T. A. D. Jones and Company, Inc. at the same time. The vessel on the left is the "Sewanee Seam" discharging a cargo of the finest New River coal for distribution throughout Connecticut. The vessel on the right is the "Sewell Seam" taking on Bunker "C" Fuel Oil from the tanks of the T. A. D. Jones and Company, Inc.

THE LARGEST IN THE WORLD and the most modern are these Seam vessels, having a cargo capacity of almost 12,000 net tons of coal.

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BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

THE March index of general business activity in Connecticut, at an estimated 19% above normal, is at approximately the same position as a year ago. During the first quarter of this year the index averaged 18% above normal with all three months being within a point of that figure. All of the components which go to make up the general index have likewise shown only relatively moderate fluctuations from month to month. Last year the first quarter average was somewhat higher at 26%, but at that time Connecticut industry was in the midst of a sharp downward adjustment. The United States index of industrial activity is estimated at 18% above normal in March. Throughout the past two months, with the coal strike settled, the national and state indices have again been moving close together.

The index of manhours worked in Connecticut factories is estimated at 24% above normal in March, one per-

centage point higher than in the preceding month. There was a moderate increase in the number of people working and on the average all employees worked a slightly longer week. Average weekly earnings for factory workers rose to \$56.56 from \$55.92 in February with basic hourly earnings advancing one cent to \$1.39.

In March the index of manufacturing employment in Connecticut rose one point to 21% above normal. An interesting study of the ratio of jobless claimants to covered workers prepared by the State Department of Labor reveals that at the end of March jobless claimants represented about 6% of covered employment in Connecticut. By areas, only Hartford had less than 5% while the majority of localities showed a ratio of between 5 and 10 percent with Danbury, Danielson and Middletown in the 10 to 15 percent group. A year ago the State figure was 11% and there was no area under 5%. At that time Hartford,

Meriden and Stamford had 5 to 10 percent, and all others had between 10 and 15 percent except Danielson and Norwich which fell in the 15 to 20 percent category.

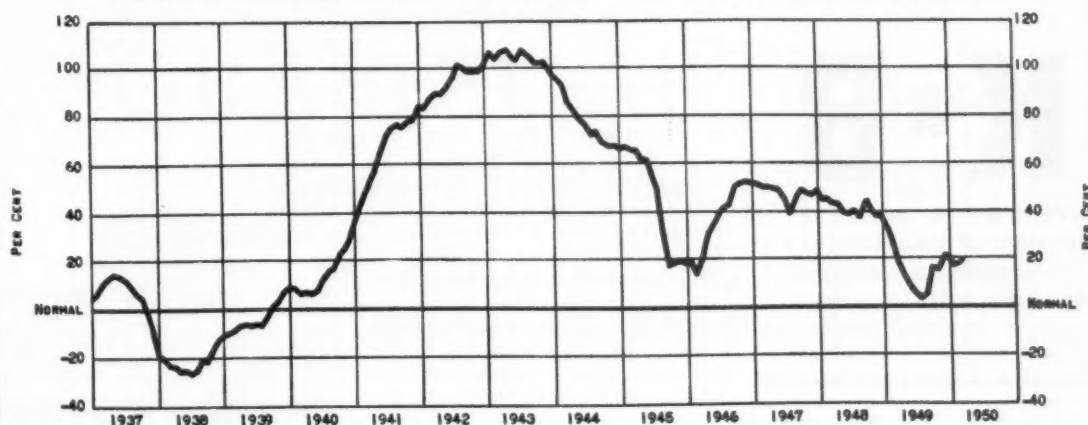
The March index of freight shipments originating in eight Connecticut cities rose to 5% above normal, four percentage points higher than a year ago. The volume of tonnage shipped from each of the eight locations showed an increase over the preceding month, and in five cities it was greater than in the corresponding month of last year.

The index of construction work in progress in Connecticut is estimated at 34% above normal in March against 46% last month and 13% a year ago. Through the first three months of this year the construction index averaged 38% above normal compared with 22% in the corresponding period of 1949 emphasizing the continued heavy demand and favorable weather conditions which permitted considerable building activity in what is normally a quiet season.

The index of cotton mill activity in Connecticut is estimated at 19% above normal in March, the same as in the previous month. In the first three months of this year the cotton textile industry in this state experienced a relatively high level of production in contrast to a poor first quarter last year.

During the first quarter of 1950 more new corporations were formed in Connecticut than in the corresponding period of 1949. The "Commercial Record" reports the establishment of 418 new concerns in the first three months

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of this year compared with 365 a year ago. Business failures, which have been on the increase throughout the past three years, continued to rise in the first quarter of this year as 132 were recorded against 114 in the same months of last year.

The Bureau of Labor Statistics' wholesale and consumers' price indices have both held firm during recent months. As of the middle of April the wholesale index registered 152 (1926 = 100), the same as the two preceding months, against 158 a year ago. The consumers' price index stood at 167 (1935-39 = 100) in March, for the third consecutive month, compared with a standing of 170 in March 1949.

In recent months stock market prices have moved steadily upward to the highest position recorded in nearly four years, according to the Dow-Jones average of 65 stocks. This group of stocks which averaged \$55 per share at the beginning of 1945 rose sharply until a high of \$78 was reached in June 1946. There followed a moderate decline for two months and then a sharp drop in September to \$62 per share. Thereafter, for a period of about three years, these stocks fluctuated between \$60 and \$70. Since June of last year they have moved upward to \$70 at the close of the year and to \$76 by the middle of April.

Club Women Hold Second Industry Day Meeting Visitation

(Continued from page 12)

presented the speakers program as follows:

Walter F. Herold, president of the Bridgeport Manufacturers Association, who welcomed the women on behalf of the Bridgeport Manufacturers Association and all industries in the Bridgeport area; Robert B. Davis, vice president and general manager of Raybestos, who acted as host and chief speaker for the company; Clyde S. Batcheler, director of Raybestos laboratories, who spoke about product development and research; Norman Leeds, Jr., general sales manager, who discussed "Manufacturing Products and Customers"; J. L. McGovern, Jr., replacement sales manager, who talked on distribution and sales to customers; and William S. Simpson, assistant gen-

eral manager, who spoke on "Human Relations In Industry."

A brief "question and answer" period followed the talks.

As an indication of the enthusiastic acceptance of Raybestos hospitality, we quote excerpts from two of the many letters received by Robert B. Davis, vice president, as follows:

"I have received many letters from members telling me how much they enjoyed the day and how much they had gained. I firmly believe that this series of 'Connecticut at work' tours will bring a much better understanding of industry and some of its problems to the women of our State. We can be truly proud that Raybestos Division is one of the great firms of Connecticut."—Mrs. Richard Koch, Industry Chairman.

"Will you please extend our sincere appreciation to the executives of Raybestos who spoke to us in the afternoon and made a splendid contribution to our meeting?"

"The gentlemen who acted as guides are also to be commended for their untiring efforts and patience with the many questions from our women."

"We appreciate very much the time that you and all of your employees who participated in making our visit successful, gave us during your busy day."—Mrs. Wilmer L. Shulz, President, Connecticut State Federation of Women's Clubs.

Serving with Mrs. Koch on the Industry Committee who arranged the day's activities in cooperation with Raybestos officials and Harmon E. Snoko, executive vice president of the Bridgeport Manufacturers Association, were: Mrs. Arthur B. Swartz, West Haven; Mrs. Stanley H. Osborn, West Hartford; Mrs. Joseph H. Reed, New Preston; Mrs. George H. Cashman, Waterbury; Mrs. George F. Hand, West Haven; Mrs. G. H. Ohrenberger, Mount Carmel; Mrs. Louis P. Pack, Trumbull; Mrs. Alfred Schiavetti, Stafford Springs; Mrs. Charles B. Gilbert, Norwich; Mrs. Charles A. Whitty, Hartford; Mrs. F. Van Valdenburg, Waterbury, and Mrs. Lester S. Avery, Hamden.

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ACCOUNTING HINTS

Contributed by the Hartford Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

Fundamental Principles of a Cost System By KURT SCHWARZKOPF

REGARDLESS of the intricacies of many modern cost accounting systems, the basic principles of cost accounting remain unchanged. It is, therefore, well to pause occasionally and refresh not only ourselves, but also all employees concerned with the fundamental principles and purposes of our cost system.

Cost accounting has a two-fold purpose:

1. To determine the cost of manufacturing (as such it is part of general accounting).
2. To ascertain accurately each and every cost involved in the production of any article.

Cost accounting is a distinct and most important field of accounting practice. Accurate knowledge of every cost inherent in every unit of merchandise produced is indispensable for cost control, for cost reduction, for factory planning, for production plan-

ning, for compliance with government regulations, in fact for every management function in the field of manufacturing.

Cost accounting procedure should be as simple as possible. It should result in clear statements of costs, statements which lend themselves to easy and complete analysis.

Every manufacturing concern will, of course, employ the type of cost accounting which is best suited to its needs. Basically, there are two types of manufacturing plants: (1) Factories where products are made in distinct units or lots such as assembling industries, metal working plants, textile plants, etc. In most factories of this type, every lot is identified by a production order. This production order follows the product through all production operations, and labor, material and overhead costs are charged to each order as it proceeds from raw material to finished product. (2) Fac-

tories where raw materials pass through a series of processes until the product is finished, such as feed mills, rubber mills or chemical products plants. Factories of this kind usually employ the process cost system. Units (pounds, tons, barrels) as part of a mass, are costed by production processes.

The basic accounting principles, however, are the same for both types of manufacturing concern.

Factory cost accounting is made up of three elements:

1. Material Cost
2. Direct Labor Cost
3. Factory Overhead

Material Cost represents the value of materials actually entering into and forming part of the finished product.

Direct Labor Cost is represented by the cost of labor applied directly on the product in the process of manufacture.

Factory Overhead represents expenditures which are necessary but auxiliary to the materials going directly into the product and the labor applied in processing these materials. It includes expenditures for insurance, taxes, light, heat, power, factory repairs, machinery repairs, indirect labor, factory supplies and depreciation of fixed assets which are involved in the manufacturing processes.

In order to have a cost accounting system operate efficiently production operations must be well organized in separate departments. This makes it possible to charge most expense items directly to the products concerned and to calculate fairly accurate departmental and factory overhead rates.

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Overhead expenses such as steam, light, insurance, etc., are distributed by means of these overhead rates, generally on the basis of direct labor costs or direct labor hours.

Standard costs have become an almost indispensable part of any cost accounting system in recent years. Originally standard costs were used as fixed standards against which actual costs could be compared. More and more, however, cost accountants are adopting "true costs" as standard costs. By "true costs" they mean costs as they ought to be under the best possible operating conditions. In this way, actual performance can be compared with and checked against high efficiency performance.

Standard costs are, of course, adjusted periodically to conform with changed materials or production costs. This is usually done once a year.

The best cost accounting system is of little value unless it is used as guide for greater production efficiency. Cost figures must be assembled as quickly as possible and made available to management in form of comparative cost

reports. These cost reports may be illustrated by graphs and charts, showing cost developments from week to week or month to month or year to year. There is almost no limit to the variety of ways in which different types of cost can be presented for easy and effective analysis. Many factories have found it profitable to place cost charts in foremen's offices, and even on workers' bulletin boards, showing actual production performance and cost as against standard performance and cost from week to week.

The effectiveness of any cost accounting system depends on the men and women who are engaged to make it work. They must co-operate in all phases of their work and they must have the full co-operation of all personnel engaged in cost assembling, especially all supervisors, foremen and superintendents of the production departments. They must know the system they operate and the purposes which it serves. A cost accountant should not only know what it costs to produce a certain product; he should also know why it costs as much as it does.

New Haven and Hartford Area Businessmen Hosts to Over 3,000 Educators

(Continued from page 9)

mementos included apples, flowers, to dresses and a few typewriters. Printed materials varied from simple mimeographed data to expensively printed portfolios containing samples of all the important company products and services, and even one contained a number of photos of teachers taken earlier in the day. Effective visual presentations placed at key points on the inspection tour, and during the afternoon sessions, helped drive home important economic facts in many company programs.

In summing up the program businessmen and educators were unanimous in their praise. Mr. Dower pointed out that B-I-E Day "marked a long stride in keying the curriculum and the educators' outlook to local job and career opportunities. As a result of the success of the B-I-E Day program,



Wallace **B**arnes Springs

Bristol Connecticut

he said, it is now planned to make the vocational guidance project a two-way affair, with management representatives visiting the schools to find out what problems the educators are facing.

One businessman observed that the joint program "should do much to lift the curtain between the schools and the community that supports them." He also held that "taxpayers might be less inclined to bicker over generous appropriations for education if they could see concrete results in terms of job placement and career opportunities."

Typical of the feelings of the teachers as expressed verbally and in hundreds of letters received by their hosts is the following letter written to the editor of The Hartford Times by P. D. Graybeal, principal of Sedgwick Junior High School, West Hartford. It reads:

"In talking to teachers about their experiences, I have heard nothing but praise from them for B-I-E Day. From all indications it was a success in every way.

"We learned a great deal about business which we found very interesting. Moreover, we were overwhelmed by the consideration given and hospitality shown us during the entire day.

"I feel sure the day was worthwhile and that the information gained will be of great value to all teachers. I hope we can do as much for businessmen sometime when they visit the schools."

Still another indication of the success of B-I-E Day in Hartford may be measured by the fact that many preliminary arrangements were started during the day to provide teachers with study aid material, personnel guidance and product displays for the benefit of their pupils. Fred D. Wish, Jr., superintendent of schools in Hartford, predicted that the B-I-E Day experience would lead to "better teaching and a more enlightened community because of the increased understanding between the two groups."

The list of Hartford participating companies follows:

Retail - Distribution: Brown Thomson, Inc., First National Stores, G. Fox & Co., Inc., W. T. Grant Co., Sage-Allen & Co., Sears Roebuck Co., Steiger's, Wise Smith & Co., Bryant & Chapman, New England Laundry.

Financial - Insurance: Hartford-Connecticut Trust Co., Hartford National Bank, Phoenix State Bank, Aetna Insurance Co., Aetna Life Affiliated Companies, Connecticut General

Life Insurance Co., Connecticut Mutual Life Insurance Co., Hartford Accident & Fire Co., National Fire Insurance Co., Phoenix Fire Insurance Co., Phoenix Mutual Life Insurance Co., Travelers Insurance Co., Society for Savings.

Utilities - Newspapers - Miscellaneous: Hartford Electric Light Co., Hartford Gas Co., Southern New England Telephone Co., Hartford Courant, Hartford Times, West Hartford News, Hotel Bond, R. W. Bleiler Equipment Company.

Industrial: Allen Mfg. Co., Arrow Hart & Hegeman, Fuller Brush Co., Royal Typewriter Co., Underwood Corp., United Aircraft Corp., U. S. Envelope Co., Veeder-Root, Inc., G. F. Heublein Bros., L. F. Dettenborn Co., Gray Manufacturing Co., Hartford Empire Co., Kellogg & Bulkeley Co., R. Kolodney & Co., M. S. Little Mfg. Co., Merrow Machine Co., Silent Glow Oil Burner Co., M. H. Rhodes Co., Smyth Mfg. Co., Abbott Ball Company, American Radio Relay League, Bennet Metal Treating Co., Bush Manufacturing Co., Business Forms, Inc., Connecticut Manifold Forms Co., Niles-Bement-Pond Co., A. C. Peterson Farms, Inc., Sage Frozen Food Lockers, Silliter-Holden Corp., Spencer Turbine Co., H. P. Townsend Mfg. Co., United Tool & Die Co., Viking Baking Company, Walton Company, Whitlock Mfg. Co., Wiremold Company.

The Industrial Recreation Program in the Atomic Age

(Continued from page 11)

through joint management-employee committees regardless of any affiliation with a labor union. As the recreation program is not a part of labor-management negotiations, and does not concern conditions of work, recreational offering should be made available to every employee regardless of affiliation with a union. In planning joint programs there should be a sincere and cooperative spirit between labor and management, free from any selfish interest and gain.

Paid individuals who devote full time to conducting recreation activities are found chiefly in companies having over a thousand employees. Most of the programs are run entirely by the employees, or by some part-time assist-

ance from the personnel bureau, or some other department.

Facilities

The expansion of employee activities in recent years, particularly during the Second World War has been largely the result of using facilities existing in the community, such as: municipal, county, state recreational areas and facilities and those of privately supported organizations, fraternal and religious groups, and commercial enterprises. Comparatively few companies, with the exception of the textile mills in the South, own extensive facilities. Where the company does own areas or facilities they are usually athletic fields, assembly halls, club rooms, ball fields, picnic grounds and garden plots.

Financing and Cost

According to a recent survey "more than 90% of the companies contribute to the operating expense of the recreation programs. Only 5 companies of those reporting indicated no financial participation of any kind." Contrary to popular belief management does not bear the entire cost of the program. It will be found that less than 10% of companies now conduct the employee recreation program on a paternalistic basis. The employees help pay the cost of their activities, either directly through dues or fees, or indirectly through purchase of articles sold in vending machines, or at canteens, or through admission fees to events conducted by the recreation committee or council within the plant. In some cases the company matches dollar for dollar the contributions made by employees.

Compared to the cost of maintaining health services, the cost of employee recreation programs is very small. The average cost to management is approximately \$3.00 per employee per year. It will be larger for the smaller plants, and lower for the larger plants. The median annual total expenditure for recreation per employee (company and employee contributions, and receipts from other sources) is approximately \$5.00. The range is from about \$8.00 for companies under one thousand employees to between

(Continued on page 35)

BUSINESS TIPS

from

School of Business Administration

University of Connecticut

Notations to Published Financial Statements*

A PERSON who compares the typical annual corporate report for 1949 with, say, one for ten or twenty years before, will be truly amazed at the progress shown. Today, a lot of effort by a lot of people goes into the preparation of an annual report—and the results give ample proof of this. Most reports today have a very attractive appearance, but, more important, they also contain a large amount of useful information. Take, for example, the notations (footnotes) which accompany the financial summaries. From a time when notations were rarely seen—and rarely considered necessary—practice has evolved over the years towards more and more notations until now the information conveyed through notations is almost as valuable as the "items and figures" in the statement proper.

Notations to financial statements perform two distinctive services. The first is to "amplify" a particular item in a financial statement. The majority of notations fall in this class. The second service is to "qualify" a particular item. Notations of this class appear only occasionally.

Notations which amplify. Additional information for an item in the balance sheet, statement of income, or statement of surplus is best presented through a notation. The cases following illustrate current practice.

(1)

Some notations give a breakdown of an important item, accomplishing thereby the same purpose that would be served by a separate "supporting" schedule, as in the example below. In the balance sheet:

Buildings, Leasehold Improvements, and Machinery and Equipment (Note 5)\$3,870,109

Note (5) read as follows:

	1949	As of 12/31/49		
	Additions	Cost	Res./Deprec.	Difference
Buildings	\$ 741,079	\$1,623,093	\$ 379,544	\$1,243,549
L. Improvements	164,520	661,226	206,625	454,601
Mach. & Equip.	273,783	4,881,351	2,709,392	2,171,959
Totals	\$1,179,382	\$7,165,670	\$3,295,561	\$3,870,109

(2)

A second type of notation explains some complexity surrounding an item, as in the example which follows:

(a)

In the statement of income:
Profit from operations

(Note 1)\$1,996,180

Note (1) read as follows:



LOCKERS SHELVING CABINETS

PROMPT SHIPMENT FROM OUR WAREHOUSE STOCK

MOVABLE PARTITIONS

For Offices, Factories, Tool Cribbs, Toolrooms

WORK BENCHES
SHOP STOOLS
REVOLVING BINS

WARD MAIER & CO.

Experienced Erectors for Installation or Repairs

CALL US FOR ALL TYPES OF SHOP EQUIPMENT

* This month's contribution was made by Associate Professor Harry D. Kerrigan.

The Company records profits on long-term contracts prior to completion thereof where, in the opinion of its management, such profits can reasonably be estimated, after taking into consideration stage of completion and estimated final costs and prices.

(b)

Note (10): Company Store:

The Statement of Income does not include the income or expenses of the Company Store, pursuant to an agreement with the Employees Union that the Company will operate the store on a non-profit basis. Any excess of income over expense is distributed by way of rebates on purchases by employees.

Notations which qualify. Notations of this class are deemed necessary whenever an important item, standing alone, might convey an impression that is misleading. A qualifying notation is given where (1) a particular practice is not generally accepted, or (2) changes have taken place, or are expected to take place, that materially alter the item in the statement. Two examples follow:

(4)

In the balance sheet:

Among "Inventories":

Leach Residue (Note

2)\$ 812,676

Note (2) read as follows:

This item represents 75,684 tons accumulated during the past several years. Present facilities of the Company do not provide for the treatment of leach residue. The realizable value of this inventory, and how soon it will be utilized in the normal operations of the business, are not now determinable.

(5)

In this final example, the following notation was made for the inventory item appearing in the financial statements:

Note (H):

In determining profit for the current year, the last-in, first-out method of costing inventory was used instead of the first-in, first-out method applied in prior years. As a result of this change in method, the inventory at the close of the current year was stated approximately \$19,700,000 less than it would have been on the basis formerly applied, and the profit for the year (after taxes) was decreased by about \$10,750,000.

The Industrial Recreation Program in the Atomic Age

(Continued from page 33)

\$3.00 and \$4.00 for those having more than five thousand employees.

In any business or industry there are two forces—one, a production force which manufactures the product the company sells; the other, a social force, the product of group thinking of the employees.

Every noon these social groups can be seen congregating together during the lunch hour, or rest period. They come together because they have something in common. It is from these social groups that the recreational activity groups start. When organized into a comprehensive program of year round activities employee recreation will keep the minds and bodies of participants busy in creative and interesting activity, offset much of the fear and worry caused by brooding over the present world situation.



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IT'S MADE IN CONNECTICUT

EDITOR'S NOTE: This department, giving a partial list of peace-time products manufactured in Connecticut by company, seeks to facilitate contacts between prospective purchasers in domestic or foreign markets and producers. It includes only those listings ordered by Connecticut producers. Interested buyers may secure further information by writing this department.

(Advertisement)

Accounting Forms		Automotive Friction Fabrics		Blankets—Automatic	
Baker Goodyear C Tohe	New Haven	Russell Mfg Co The	Middletown	General Electric Company	Bridgeport
Accounting Machines		Automotive Parts		Bleaching, Dyeing, Printing & Finishing	
Underwood Corporation	Bridgeport	Eis Manufacturing Co (Hydraulic and Mechanical)	Middletown	Glasco Finishing Co The	Glasco
Adding Machines		Automotive & Service Station Equipment		United States Finishing Company The (textile fabrics)	
Underwood Corporation	Bridgeport	Raybestos Div of Raybestos-Manhattan Inc The (brake service machinery)	Bridgeport	Blocks	
Advertising Specialties		Scovill Manufacturing Company (Canned Oil Dispensers)	Waterbury 91	Howard Company (cupola fire clay)	
H C Cook Co The 32 Beaver St	Ansonia	Automotive Tools		Blower Fans	
Waterbury Companies Inc	Waterbury	Eis Manufacturing Company	Middletown	Colonial Blower Company	Plainville
Aero Webbing Products		Badges and Metals		Spencer Turbine Co The	Hartford
Russell Mfg Co	Middletown	Waterbury Companies Inc	Waterbury	Blower Systems	
Air Compressors		Bags—Paper		Colonial Blower Company	Plainville
Airline Manufacturing Company The	Warehouse Point	American Paper Goods Company The	Kensington	Ripley Co	Middletown
Spencer Turbine Co The	Hartford	Bakelite Moldings		Blueprints and Photostats	
Air Conditioning		Watertown Mfg Co The	Watertown	Boliers	
Norwalk Airconditioning Corp The (forced air heating units oil fired)	South Norwalk	Balls		Bigelow Co The	
Air Impellers		Abbott Ball Co The (steel bearing and burnishing)	Hartford	Petroleum Heat & Power Co (domestic only)	New Haven
The Torrington Manufacturing Co	Torrington	Hartford Steel Ball Co The (steel bearing and burnishing, brass, bronze, monel, stainless aluminum)	Hartford	Bolts and Nuts	
Aircraft		Kilian Steel Ball Corp The	Hartford	Blake & Johnson Co The (nuts machine screws, bolts, stove)	Waterville
Sikorsky Aircraft Division United Aircraft Corporation (helicopters)	Bridgeport	Banbury Mixers		Clark Brothers Bolt Co	Milledale
Aircraft Accessories		Farrel-Birmingham Company Inc	Ansonia	O K Tool Co Inc The (T-Slot)	33 Hull St Shelton
Chandler Evans Division Niles-Bement-Pond Co (jet engine accessories, aircraft carburetors, fuel pumps, water pumps and Protek plugs)	West Hartford	Barrels		Bonderizing	
Warren McArthur Corp (Airplane Seatings)	Bantam	Albott Ball Co The (burnishing and tumbling)	Hartford	Claireglow Mfg Company	Portland
Aircraft Instruments		Hartford Steel Ball Co The (tumbling)	Hartford	Bottle Openers	
Gorn Electric Company Inc	Stamford	Bathroom Accessories		Scovill Mfg Co (steel, anodized aluminum)	Waterbury
Aircraft—Repair & Overhaul		Autoyre Company The	Oakville	Box Board	
Airport Department Pratt & Whitney Aircraft Division	Rentschler Field East Hartford	Charles Parker Co The	Meriden	Lydall & Foulds Paper Co The	Manchester
Air Ducts		Bath Tubs		National Folding Box Co Inc	New Haven
Wiremold Co The (Retractable)	Hartford	Dextone Company	New Haven	New Haven Pulp & Board Co	New Haven
Air Heaters—Direct Fired		Batteries		Robertson Paper Box Co	Montville
Peabody Engineering Corporation	Stamford	Bond Electric Corporation Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Robert Gair Co	Portland
Aluminum Castings		Winchester Repeating Arms Co Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Boxes	
Eastern Malleable Iron Company The	Naugatuck	Fafnir Bearing Co (ball)	New Britain	Airline Manufacturing Company (steel cash, bond, security and mail boxes)	
Newton-New Haven Co. 688 Third Avenue	West Haven	New Departure Div of General Motors (ball)	Bristol	Claireglow Mfg Company (metal)	
Aluminum Forgings		Norma-Hoffmann Bearings Corp (ball and roller)	Stamford	Merrimac Mfg Co (steel cash, bond, security, fitted tool and tackle boxes)	Durham
Aluminum Ingots		Bellows		Robert Gair Co (corrugated and solid fibre shipping containers)	Portland
Lapides Metals Corp	New Haven	Bridgeport Thermostat Company Inc (metallic)	Bridgeport	Boxes and Crates	
Aluminum—Sheets & Coils		Bridgeport Thermostat Company Inc	Bridgeport	City Lumber Co of Bridgeport Inc The	
United Smelting & Aluminum Co Inc	New Haven	Bellows Assemblies		Boxes—Paper—Folding	
Ammunition		Bridgeport Thermostat Company Inc	Bridgeport	Atlantic Carton Corp	Norwich
Remington Arms Co Inc and Peters Cartridge Div	Bridgeport	Bells		Bridgeport Paper Box Co	Bridgeport
Winchester Repeating Arms Company Division	Olin Industries Inc	Bevin Brothers Mfg Co.	East Hampton	Carpenter-Hayes Paper Box Co Inc The	East Hampton
Anodizing		Gong Bell Co The	East Hampton	Felding Cartons Incorporated (paper, folding)	
Conn Metal Finishing Co	Hamden	Gaynor Electric Company Inc (and buzzers)	Bridgeport	M S Dowd Carton Co	Groton
Apparel Fabrics—Woolen & Worsted		N N Hill Brass Co The	East Hampton	National Folding Box Co Inc (paper folding)	New Haven
Broad Brook Company	Broad Brook	Belt Fasteners		New Haven Pulp & Board Co The	New Haven
Artificial Leather		Bristol Company The	Waterbury	Robertson Paper Box Co	Montville
Permatex Fabrics Corp The	Jewett City	Saling Manufacturing Company (patented self-aligning)	Unionville	Robert Gair Co	Portland
Asbestos		Belting		S Curtis & Sons Inc	Sandy Hook
Auburn Manufacturing Company The (gaskets, packings, wicks)	Middletown	Hartford Belting Co The	Hartford	Warner Brothers Company The	Bridgeport
Raybestos Div of Raybestos-Manhattan Inc The (brake linings, clutch facings, sheet packing and wick)	Bridgeport	Russell Mfg Co The	Middletown	Boxes—Paper—Setup	
Asbestos & Rubber Packing		Thames Belting Co The	Norwich	Bridgeport Paper Box Co	Bridgeport
Colt's Manufacturing Company	Hartford	Benches		Heminway Corporation The	Waterbury
Assemblies—Small		Charles Parker Co The (piano)	Meriden	Strouse Adler Company The	New Haven
Greist Manufacturing Co The	New Haven	Bends—Pipe or Tube		Braided Fiberglass Sleeveing	
Han-Dee Spring and Manufacturing Co The (Small)	Hartford	National Pipe Bending Co The	160 River St New Haven	Ansonia O & C Co	Ansonia
Wallace Barnes Co The Div Associated Spring Corp	Bristol	Bent Wood Products		Brake Cables	
Auto Cable Housing		Sorensen & Peters Inc	Pawcatuck	Eis Manufacturing Co	
Wiremold Company The	Hartford	Bicycle Coaster Brakes		Brake Linings	
Automatic Control Instruments		New Departure Div General Motors Corp	Bristol	Raybestos Div of Raybestos-Manhattan Inc The (automotive and industrial)	Bridgeport
Bristol Co The (temperature, pressure, flow, humidity, time)	Waterbury	Bicycle Sundries		Russell Mfg Co The	Middletown
Automobile Accessories		Binders Board		Brake Service Parts	
Kilborn-Sauer Company (lights and other accessories)	Fairfield	Colonial Board Company	Manchester	Eis Manufacturing Co	Middletown
Raybestos Div of Raybestos-Manhattan Inc The (brake lining, rivet brass, clutch facings, packing)	Bridgeport	Ernst Bischoff Company Inc	Ivoryton	Brass & Bronze	
Automotive Bodies		Blackening Salts for Metals		American Brass Co The (sheet, wire, rods, tubes)	Waterbury
Metropolitan Body Company	Bridgeport	Mitchell-Bradford Chemical Co	Bridgeport	Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport
		Blades		Bristol Brass Corp The (sheet, wire, rods)	Bristol
		Capewell Manufacturing Company Metal Saw Division (hack saw and band saw)	Hartford	Chase Brass & Copper Co	Waterbury
				Miller Company The (phosphor bronze and brass in sheets, strips, rolls)	Meriden
				Plume & Atwood Mfg Co The (sheet, wire, rod)	Thomaston
				Scovill Manufacturing Company	Waterbury 91
				Tinsheet Metals Co The (sheets and rolls)	Waterbury
				Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven
					(Advt.)

I T ' S M A D E I N C O N N E C T I C U T

Brass & Bronze Ingot Metal
 Plume & Atwood Mfg Co The Thomaston
 Whipple and Choate Company The Bridgeport
Brass, Bronze & Aluminum Castings
 Victors Brass Foundry Inc Guilford
Brass Goods
 American Brass Company The Waterbury
 Plume & Atwood Mfg Co The (to order)
 Rostand Mfg Co The (Ecclesiastical Brass
 Wares) Milford
 Scovill Manufacturing Company (to order)
 Waterbury 91
 Western Brass Mills Division of Olin Indus-
 tries Inc (to order) New Haven
Brass Mill Products
 American Brass Company The Waterbury
 Bridgeport Brass Co Bridgeport
 Chase Brass & Copper Co Waterbury
 Plume & Atwood Mfg Co The Thomaston
 Scovill Manufacturing Company Waterbury 91
 Western Brass Mills Division of Olin Indus-
 tries Inc New Haven
Brass Wall Plates
 Gaynor Electric Company Inc Bridgeport
Brick-Building
 Donnelly Brick Co The New Britain
Bricks-Fire
 Howard Company New Haven
Bright Wire Goods
 Sargent & Company (Screw Eyes, Screw
 Hooks, Cup Hooks, Hooks and Eyes, C H
 Hooks) New Haven
Broaching
 Hartford Special Machinery Co The Hartford
Brooms-Brushes
 Fuller Brush Co The Hartford
Buckles
 B Schwanda & Sons Staffordville
 G E Prentice Mfg Co The Kensington
 Hatheway Mfg Co The (Dee Rings) Bridgeport
 Hawie Mfg Co The Bridgeport
 John M Russell Mfg Co Inc Naugatuck
 North & Judd Manufacturing Co New Britain
 Patent Button Co The Waterbury
Buffing Compounds
 Roberts Rouge Co The Stratford
Buffing & Polishing Compositions
 Apothecaries Hall Co Waterbury
 Lea Mfg Co Waterbury
Buffing Wheels
 Williamsville Buff Div The Bullard Clark
 Company Danielson
Burners
 Plume & Atwood Mfg Co The (kerosene oil
 lighting) Waterbury
Burners-Automatic
 Peabody Engineering Corporation Stamford
Burners-Coal and Oil
 Peabody Engineering Corporation (Com-
 bined) Stamford
Burners-Gas
 Peabody Engineering Corporation (Blast Fur-
 nace) Stamford
Burners-Gas and Oil
 Peabody Engineering Corporation (Com-
 bined) Stamford
Burners-Refinery
 Peabody Engineering Corporation (For Gas
 and Oil) Stamford
Buttons
 B Schwanda & Sons Staffordville
 Colt's Manufacturing Company Hartford
 L C White Company The Waterbury
 Frank Partizek Manufacturing Co The West
 Patent Button Co The Waterbury
 Scovill Manufacturing Company (Uniform and
 Tack Fasteners) Waterbury 91
Cabinets
 Charles Parker Co The (medicine) Meriden
Cabinet Work
 Hartford Builders Finish Co Hartford
Cable-Asbestos Insulated
 Rockbestos Products Corp New Haven
Cable-BX Armored
 General Electric Company Bridgeport
Cable-Nonmetallic Sheather
 General Electric Company Bridgeport
Cable-Service Entrance
 General Electric Company Bridgeport
Cages
 Andrew B Hendryx Co The (bird and animal)
 New Haven
Cams
 American Cam Company Inc Hartford
 Hartford Special Machinery Co The Hartford
 Rowbottom Machine Company Inc Waterbury
Canvas Products
 F B Skiff Inc Hartford
Capacitors
 Electro Motive Mfg Co Inc The (mica &
 trimmer) Willimantic

Card Clothing
 Standard Card Clothing Co The (for textile
 mills) Stafford Springs
Carpenter's Tools
 Sargent & Company (Planes, Squares, Plumb
 Bobs, Bench Screws, Clamps and Saw
 Vises) New Haven
Carpet Cushion
 Sponge Rubber Products Co Inc Shelton
Carpets and Rugs
 Bigelow-Sanford Carpet Co Thompsonville
Casket Trimmings
 Bridgeport Casket Hardware Co The Bridgeport
Casters
 Bassick Company The (Industrial and General)
 Bridgeport
Casters-Industrial
 George P Clark Co Windsor Locks
Castings
 Bradley & Hubbard Mfg Co The (grey iron,
 brass, bronze, aluminum) Meriden
 Connecticut Foundry Co (grey iron) Rocky Hill
 Connecticut Malleable Castings Co (malleable
 iron castings) New Haven
 Charles Parker Co The (grey iron) Meriden
Castings
 Eastern Malleable Iron Company The (malle-
 able iron, metal and alloy) Naugatuck
 Farrel-Birmingham Company Inc (Mechanite,
 Nodular Iron, Steel) Ansonia
 Gillette-Vibber The (grey iron, brass, bronze,
 aluminum, also Bronze Bushing Stock) New London
 Plainville Casting Company (gray, alloy and
 high tensile irons) Plainville
 John M Russell Mfg Co Inc (brass, bronze and
 aluminum) Naugatuck
 Malleable Iron Fittings Co (malleable iron and
 steel) Branford
 McLagon Foundry Co (grey iron) New Haven
 Newton-New Haven Co (zinc and aluminum)
 688 Third Ave West Haven
 Philbrick-Booth & Spencer Inc (grey iron)
 Hartford
 Scovill Manufacturing Company (Brass &
 Bronze) Waterbury 91
 Sessions Foundry Co The (grey iron) Bristol
 Union Mfg Co (grey iron & semi steel) New Britain
 Waterbury Foundry Company The (highway &
 sash weights) Waterbury
 Wilcox Crittenden & Co Inc (gray iron and
 brass) Middletown
Castings-Permanent Mould
 Bradley & Hubbard Mfg Co The (zinc and
 aluminum) Meriden
Chain
 John M Russell Mfg Co Inc Naugatuck
Chain-Welded and Weldless
 Bridgeport Chain & Mfg Co Bridgeport
Chain-Head
 Bead Chain Mfg Co The Bridgeport
 H G H Products Co Inc Shelton
Chemical Manufacturing
 Carwin Company The North Haven
Chemicals
 American Cyanamid Company Waterbury
 Apothecaries Hall Co Waterbury
 Carwin Company The North Haven
 Edcan Laboratories South Norwalk
 Macalaster Bicknell Company New Haven
 MacDermid Incorporated Waterbury
 Naugatuck Chemical Division United States
 Rubber Co Naugatuck
 Pfizer & Co Inc Chas Grotton
Chemicals-Agricultural
 Naugatuck Chemical Division United States
 Rubber Co (insecticides, fungicides, weed
 killers) Naugatuck
Chemicals-Aromatic
 Naugatuck Chemical Division United States
 Rubber Co Naugatuck
Chemicals-Rubber
 Robert J King Company Inc The Norwalk
Christmas Light Clips
 Foursome Manufacturing Company (various
 sizes and styles) Bristol
Chromium Plating
 Chromium Corp of America Waterbury
 Chromium Process Company The Shelton
 Nutmeg Chrome Corporation Hartford
Chucks
 Cushman Chuck Co The Hartford
Chucks & Face Plate Jaws
 Union Mfg Co New Britain
Chucks-Power Operated
 Cushman Chuck Co The Hartford
Clay
 Howard Company (Fire Howard "B" and High
 Temperature Dry) New Haven
Cleaning Compounds
 MacDermid Incorporated Waterbury

Clock Mechanisms
 Lux Clock Mfg Co The Waterbury
Clocks
 E Ingraham Co The Bristol
 Seth Thomas Clocks Thomaston
 United States Time Corporation The Waterbury
Clocks-Alarm
 Lux Clock Mfg Co The Waterbury
 New Haven Clock and Watch Co The (spring
 & electric) New Haven
 William L. Gilbert Clock Corporation The
 Winsted
Clocks-Automatic Cooking
 Lux Clock Mfg Co The Waterbury
Clutches
 Snow-Nabstedt Gear Corp The New Haven
Clutch Facings
 Russell Mfg Co The Middletown
Clutch-Friction
 Raybestos Div of Raybestos-Manhattan Inc The
 (clutch facings-molded, woven, fabric,
 metallic) Bridgeport
Coffee Makers
 General Electric Company Bridgeport
Coils-Pipe or Tube
 National Pipe Bending Co The
 160 River St New Haven
 Whitlock Manufacturing Co The Hartford
Coin Tokens
 Waterbury Companies Inc Waterbury
Commercial Heat Treating
 A F Holden Company The 52 Richard St West Haven
Commercial Truck Bodies
 Metropolitan Body Company Bridgeport
Compressors
 Norwalk Company Inc (high pressure air and
 gas) South Norwalk
Concrete Products
 Plastircrete Corp Hamden
Cones
 Sonoco Products Co (Climax-Lowell Div)
 (Paper) Mystic
Consulting Engineers
 Stanley P Rockwell Co Inc The (Consulting)
 296 Homestead Ave Hartford
Contract Machining
 Malleable Iron Fittings Company Branford
Contract Manufacturers
 Greist Mfg Co The (metal parts and assemblies)
 503 Blake St New Haven
 Merriam Mfg Co (production runs-metal boxes
 and containers to specifications) Durham
 Plume & Atwood Mfg Co The (metal parts
 & assemblies) Waterbury
 Scovill Manufacturing Company (metal parts
 and assemblies) Waterbury 91
Controllers
 Bristol Company The Waterbury
 Manning Maxwell & Moore Inc Bridgeport
Conversion Gas Range
 Bland Burner Co The Hartford
Conversion Oil Range Burner
 Bland Burner Co The Hartford
Conveyor Systems
 Leeds Electric and Mfg Co The Hartford
 Production Equipment Co Meriden
Copper
 American Brass Corp The (sheet, wire, rods,
 tubes) Waterbury
 Bridgeport Brass Company (sheet, rod, wire
 and tubing) Bridgeport
 Bristol Brass Corp The (sheet) Bristol
 Chase Brass & Copper Co (sheet, rod, wire
 tube) Waterbury
 Thinsheet Metals Co The (sheets and rolls)
 Waterbury
 Western Brass Mills Division of Olin Indus-
 tries Inc (sheet, strip) New Haven
Copper Sheets
 American Brass Company The Waterbury
 New Haven Copper Co The Seymour
Copper Shingles
 New Haven Copper Co The Seymour
Copper Water Tube
 American Brass Company The Waterbury
 Bridgeport Brass Co Bridgeport
Cords-Asbestos
 General Electric Company Bridgeport
Cords-Braided
 General Electric Company Bridgeport
Cords-Heater
 General Electric Company Bridgeport
Cords-Portable
 General Electric Company Bridgeport
Cord Sets
 General Electric Company Bridgeport
Cork Cots
 Sonoco Products Co (Climax-Lowell Div)
 Mystic
Corrugated Box Manufacturers
 Danbury Square Box Co The Danbury
 (Advt.)

I T ' S M A D E I N C O N N E C T I C U T

Corrugated Shipping Cases		Electric Cables		Engines	
Connecticut Corrugated Box Div Robert Gair	Portland	Rockbestos Products Corp (asbestos insulated)	New Haven	Pratt & Whitney Aircraft Div	United Aircraft
D L & D Container Corp 87 Shelton Ave	New Haven	Electric Circuit Breakers		Corp (aircraft)	East Hartford
Cosmetic Containers		Trumbull Electric Mfg Co The	Plainville	Wolverine Motor Works Inc (diesel stationary marine)	Bridgeport
Eyelet Specialty Co The	Waterbury	Electric-Commutators & Segments		Envelopes	
Plume & Atwood Mfg Co The (metal)	Waterbury	Cameron Elec Mfg Co The (rewinding motors)	Ansonia	Curtis 1000 Inc	Hartford
Cosmetics		Electric Cords		United States Envelope Company,	Hartford
J B Williams Co The	Glastonbury	Rockbestos Products Corp (asbestos insulated)	New Haven	Envelopes—Stock and Special	Hartford
Northam Warren Corporation	Stamford	Electric Eye Control		American Paper Goods Company The	Kensington
Cotton and Asbestos Wicking		United Cinephone Corporation	Torrington	Extractors—Tap	
Bland Burner Co The	Hartford	Electric Fixture Wire		Walton Company The	West Hartford
Cotton Yarn		Rockbestos Products Corp (asbestos insulated)	New Haven	Eyelets	
Floyd Cranska Co The	Moosup	Electric Hand Irons		American Brass Company The	Waterbury
Counting Devices		Winsted Hardware Mfg Co (trade mark "Durabilt")	Winsted	I. C. White Company The	Waterbury
Veeder-Root Inc	Hartford	Electric Insulation		Platt Bros & Co The P O Box 1030	Waterbury
Couplings—Self-Sealing		Case Brothers Inc	Manchester	Plume & Atwood Mfg Co The	Waterbury
Sperry Products Inc	Danbury	Rogers Corporation The	Manchester	Scovill Manufacturing Company	Waterbury 91
Crushers		Electric Knife Sharpeners		Eyelets, Ferrules and Wiring Terminals	
Parrel-Birmingham Company Inc (Stone and Ore)	Ansonia	Gorn Electric Company Inc The	Stamford	American Brass Company The	Waterbury
Cups—Paper		Electric Lighting Fixtures		Waterbury Companies Inc	Waterbury
American Paper Goods Company The ("Puritan")	Kensington	Plume & Atwood Mfg Co The	Waterbury	Eyelet Machine Products	
Cut Stone		Electric Motor Controls		American Brass Company The	Waterbury
Dextone Co The	New Haven	Arrow-Hart & Hegeman Electric Co The	Hartford	Waterville Mfg Co The (size 15 machines only)	Waterville
Cutters		Electrical Outlet and Switch Boxes, and Covers		Fabricated Alloys	
Barnes Tool Company The (pipe cutters, hand)	New Haven	General Electric Company	Bridgeport	Rolock Inc (Heat Treating, Finishing)	Southport
O K Tool Co Inc The (inserted tooth milling)	33 Hull St	Electric Panel Boards		Fancy Dress Buttons and Buckles	
Standard Machinery Co The (rotary hand, single and duplex)	Mystic	Federal Electric Products Co Inc	Hartford	Waterbury Companies Inc	Waterbury
Delayed Action Mechanism		Trumbull Electric Mfg Co The	Plainville	Fans—Electric	
M H Rhodes Inc	Hartford	Electric Safety Switches		General Electric Company	Bridgeport
R W Cramer Company Inc The	Centerbrook	Federal Electric Products Co Inc	Hartford	Fasteners—Slide & Snap	
Diamonds—Industrial		Trumbull Electric Mfg Co The	Plainville	G E Prentice Mfg Co The	Kensington
Diamond Tool and Die Works	Hartford	Electric Shavers		Scovill Manufacturing Company	Waterbury 91
Dictating Machines		Schick Incorporated	Stamford	Felt	
Dictaphone Corporation	Bridgeport	Electric Signs		Auburn Manufacturing Company The (mechanical, cut parts)	Middletown
Gray Manufacturing Company The	Hartford	United Advertising Corp	New Haven	Felt—All Purpose	
Soundsciber Corporation The	New Haven	Electric Switches		American Felt Co (Mill & Cutting Plant)	Glenville
Die Castings		Arrow-Hart & Hegeman Electric Co The	Hartford	Chas W House & Sons Inc (Mills & Plant)	Unionville
Newton-New Haven Co Inc	New Haven	Electric Time Controls		Fenders—Boat	
Die Casting Dies		R W Cramer Company Inc The	Centerbrook	Sponge Rubber Products Co Inc	Shelton
ABA Tool & Die Co	Manchester	Electric Timepieces		Fibre Board	
Parker Stamp Works Inc The	Hartford	New Haven Clock and Watch Co The (automobile and alarm)	New Haven	Case Brothers Inc	Manchester
Weimann Bros Mfg Co The	Derby	Electric Wire		C H Norton Co The	North Westchester
Die Castings (Aluminum & Zinc)		Rockbestos Products Corp (asbestos insulated)	New Haven	Rogers Corporation (Specialty)	Manchester
Corbin Cabinet Lock Div American Hardware Corp	New Britain	Electric Wiring Devices		Stevens Paper Mills Inc The	Windsor
Die-Heads—Self Opening		Arrow-Hart & Hegeman Electric Co The	Hartford	Film Spools	
Eastern Machine Screw Corp The	Truman & Barclay Sts	Electrical Circuit Breakers		Watkins Manufacturing Co Inc	Milford
Geometric Tool Co The	New Haven	Federal Electric Products Co Inc	Hartford	Finger Nail Clippers	
Die Polishing Machinery		Electrical Conduit Fittings & Grounding		H C Cook Co The	32 Beaver St Ansonia
Hartford Special Machinery Co The	Hartford	Specialties		File Cards	
Dies		Gillette-Vibber Company The	New London	Standard Card Clothing Co The	Stafford Springs
Hoggson & Pettis Mfg Co The 141 Brewery St.	New Haven	Electrical Control Apparatus		Firearms	
Parker Stamp Works Inc The (plastics and die castings)	Hartford	Federal Electric Products Co Inc	Hartford	Colt's Manufacturing Company	Hartford
Dies and Die Sinking		Trumbull Electric Mfg Co The	Plainville	Marlin Firearms Co The	New Haven
Consolidated Industries	West Cheshire	Electrical Goods		Remington Arms Company Inc	Bridgeport
Dish Washing Machines		A C Gilbert Co	New Haven	Winchester Repeating Arms Company Division	New Haven
Colt's Manufacturing Company	Hartford	Electrical Insulation		Olin Industries Inc	New Haven
Disk Harrows		Stevens Paper Mills Inc The	Windsor	Fire Hose	
Orkil Inc—Cutaway Harrow Division	Higganum	Electrical Motors		Fabrics Fire Hose (municipal and industrial)	Sandy Hook
Door Closers		U S Electrical Motors Inc	Milford	Fireplace Goods	
P & F Corbin Division The American Hardware Corp	New Britain	Electrical Recorders		American Windshield & Specialty Co The	Milford
Sargent & Company	New Haven	Bristol Co The	Waterbury	881 Boston Post Road	423-33 Chapel St
Dowel Pins		Allied Control Co	Plainville	John P Smith Co The (screens)	New Haven
Allen Manufacturing Co The	Hartford	Electrical Wiring Systems		Fireproof Floor Joists	
Drafting Accessories		Wiremold Co The	Hartford	Dextone Co The	New Haven
Joseph Merritt & Co	Hartford	Electronics		Fireworks	
Drilling Machines		Crystal Research Laboratories Inc	Hartford	M Backes' Sons Inc	Wallingford
Henry & Wright Manufacturing Company The (sensitive)	Hartford	Gray Manufacturing Company The	Middletown	Fishing Tackle	
Drilling and Tapping Machinery		Ripley Co		Bevin-Wilcox Line Co The (lines)	East Hampton
Hartford Special Machinery Co The	Hartford	Electroplating		H C Cook Co The 32 Beaver St	Ansonia
Drop Forgings		National Sherardizing & Machine Co	Hartford	Horton Mfg Co The (reels, rods, lines)	Bristol
Atwater Mfg Co	Plainville	Waterbury Plating Company	Waterbury	Jim Harvey Div Local Industries Inc (nets, lures)	Lakeville
Bridgeport Hdwe Mfg Corp The	Bridgeport	Electroplating—Equipment & Supplies		Flashlights	
Capewell Mfg Company	Hartford	Enthone Inc	New Haven	Bond Electric Corporation Division of Olin Industries Inc	New Haven
Consolidated Industries	West Cheshire	MacDermid Incorporated	Waterbury	Bridgeport Metal Goods Mfg Co	Bridgeport
Wilcox Crittenden & Co Inc	Middletown	Electroplating Processes & Supplies		Winchester Repeating Arms Company Division	New Haven
Druggists' Rubber Sundries		United Chromium Incorporated	Waterbury	Olin Industries Inc	New Haven
Seamless Rubber Company The	New Haven	Electrotypes		Floor & Ceiling Plates	
Edged Tools		W T Barnum & Co Inc (all classes)	New Haven	Beaton & Cadwell Mfg Co The	New Britain
Collins Co The (axes and other edged tools)	Collinsville	Elevators		Gaynor Electric Co Inc	Bridgeport
Elastic Braid		Eastern Machinery Co The (passenger and freight)	New Haven	Fluorescent Lighting Equipment	
Ansonia O & C Co	Ansonia	General Elevator Service Co	Hartford	Vanderman Manufacturing Co The	Wilmington
Elastic Webbing		Enameling		Wiremold Company The	Hartford
Ansonia O & C Co	Ansonia	Conn Metal Finishing Co	Hamden	Food Mixers—Electric	
Russell Mfg Co The	Middletown	Waterbury Plating Company	Waterbury	General Electric Company	Bridgeport
Electric Appliances		Enameling and Finishing		Forgings	
General Electric Company	Bridgeport	Clairglow Mfg Co	Portland	Clark Brothers Bolt Co	Milford
				Heppenstall Co (all kinds and shapes)	Bridgeport
				Scovill Manufacturing Company (Non-ferrous)	Waterbury 91
					(Adv.)

I T ' S M A D E I N C O N N E C T I C U T

Foundries
 Connecticut Malleable Castings Co (malleable iron castings) New Haven
 Farrel-Birmingham Company Inc (Iron and Steel) Ansonia
 Plainville Casting Company (gray, alloy and high tensile irons) Plainville
 Sessions Foundry Co The (iron) Bristol
 Union Mfg Co (gray iron & semi steel) New Britain
 Wilcox Crittenden & Co Inc (iron, brass, aluminum and bronze) Middletown

Foundry Riddles
 John P Smith Co The 423-33 Chapel St New Haven
 Rolock Inc (brass, galvanized steel) Fairfield
 Fuel Oil Pump and Heater Sets
 Peabody Engineering Corporation Stamford

Furnaces
 Norwalk Airconditioning Corp The (warm air oil fired) South Norwalk
 W S Rockwell Company (Industrial) Fairfield
 Furnace Linings
 Mullite Refractories Co The Shelton
 Furniture Pads
 Gilman Brothers Company The Gilman
Fuses—Plug and Cartridge
 General Electric Company Bridgeport
Gage Blocks
 Fonda Gage Company (Fonda lifetime-carbide and steel) Stamford
Galvanizing
 Malleable Iron Fittings Co Branford
 Wilcox Crittenden & Co Inc Middletown
Galvanizing & Electrical Plating
 Gillette-Vibber Co The New London

Gaskets
 Auburn Manufacturing Company The (from all materials) Middletown
 Raybestos Div of Raybestos-Manhattan Inc The

Gas Scrubbers, Coolers and Absorbers
 Peabody Engineering Corporation Stamford

Gauges
 Bristol Co The (pressure and vacuum—recording automatic control) Waterbury
 Fonda Gage Company (special) Stamford
 Helicoid Gage Division American Chain & Cable Co Inc (pressure and vacuum) Bridgeport

Gearing and Gear Cutting
 Farrel-Birmingham Company Inc Ansonia
 Hartford Special Machinery Co The Hartford

Giftwares
 Waterbury Companies Inc Waterbury

Glass Blowing
 Macalaster Bicknell Company New Haven

Glass Cutters
 Fletcher-Terry Co The Forestville
Golf Equipment
 Horton Mfg Co The (clubs, shafts, balls, bags) Bristol

Governors
 Pickering Governor Co The (speed regulating, centrifugal, hydraulic) Portland

Greeting Cards
 A D Steinbach & Sons Inc New Haven

Grinding
 Centerless Grinding Co Inc The (Precision custom grinding; centerless, cylindrical, surfaces, internal and special) Bridgeport
 19 Staples St
 Farrel-Birmingham Company Inc (Roll and Cylindrical) Ansonia
 Hartford Special Machinery Co The (gears, threads, cams and splines) Hartford

Grinding Machines
 Farrel-Birmingham Company Inc (Roll) Ansonia
 Rowbottom Machine Company Inc (cam) Waterbury

Grommets
 American Brass Company The Waterbury
 Plume & Atwood Mfg Co The Waterbury

Hand Tools
 Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives) Bridgeport
 James J Ryan Tool Works The (screwdrivers, machinists' punches, cold chisels, scratch awls and nail sets) Southington

Hardness Testers
 Wilson Mechanical Instrument Company Bridgeport

Hardware
 Bassick Company The (Automotive) Bridgeport
 P & F Corbin Division The American Hardware Corp (builders) New Britain
 Sargent & Company New Haven
 Wilcox Crittenden & Co Inc (marine heavy and industrial) Middletown
 Yale & Towne Manufacturing Company The (builders) Stamford

Hardware—Marine & Bus
 Rostand Mfg Co The Milford

Hardware—Trailer Cabinet
 Excelsior Hardware Co The Stamford
Hardware, Trunk & Luggage
 Corbin Cabinet Lock Div American Hardware Corp New Britain
 J H Sessions & Son Bristol
 Yale & Towne Manufacturing Company The Stamford

Hat Machinery
 Doran Bros Inc Danbury

Health, Surgical & Orthopedic Supports
 Berger Brothers Company The (custom made for back, breast, and abdomen) New Haven

Heat Exchangers
 Whitlock Manufacturing Co The Hartford

Heat Elements
 Safeway Heat Elements Inc (woven wire resistance type) Middletown

Heat Treating
 A F Holden Co The 52 Richard St West Haven
 Bennett Metal Treating Co The Elmwood
 1945 New Britain Ave Shelton
 Driscoll Wire Company The New Britain
 New Britain-Gridley Machine Division New Britain
 The New Britain Machine Co New Britain
 Stanley P Rockwell Co Inc The Hartford
 296 Homestead Ave

Heat-Treating Equipment
 A F Holden Company The 52 Richard Street West Haven (Main Plant)
 Autotype Company The Oakville
 Rolock Inc (Baskets, Muffles, etc.) Southport
 Stanley P Rockwell Co Inc The (commercial) Hartford
 296 Homestead Ave
 Wallace Barnes Co The Div Associated Spring Corp Bristol

Heat Treating Salts and Compounds
 A F Holden Company The 52 Richard Street West Haven
 Mitchell-Bradford Chemical Co Bridgeport

Heating Apparatus
 Miller Company The (domestic oil burners and heating devices) Meriden

Heating and Cooling Coils
 G & O Manufacturing Co New Haven

Heavy Chemicals
 Naugatuck Chemical Division United States Rubber Co (sulphuric, nitric and muriatic acids and aniline oil) Naugatuck

Hex-Socket Screws
 Bristol Company The Waterbury

Highway Guard Rail Hardware
 Malleable Iron Fittings Co Branford

Hinges
 Homer D Bronson Company Beacon Falls

Hobs and Hobbings
 ABA Tool & Die Co Manchester

Holsts and Trolleys
 Union Mfg Company New Britain

Home Laundry Equipment
 General Electric Company Bridgeport

Hose Supporters
 Ansonia O & C Co Ansonia

Hose Supporter Trimmings
 Hawie Mfg Co The (So-Lo Grip Tabs) Bridgeport

Hospital Signal Systems
 Connecticut Telephone & Electric Division of Great American Industries Inc Meriden

Hot Water Heaters
 Petroleum Heat & Power Co (Instantaneous domestic oil burner) Stamford

Hydraulic Brake Fluids
 Eis Manufacturing Co Middletown

Hydraulic Controls
 Sperry Products Inc Danbury

Industrial Finishes
 Chemical Coatings Corporation Rocky Hill
 United Chromium Incorporated Waterbury
 Zapon Finishes Atlas Powder Co Stamford

Industrial and Marking Tapes
 Seamless Rubber Company The New Haven

Infra-Red Equipment
 Leeds Electric and Mfg Co The Hartford

Insecticides
 American Cyanamid Company Waterbury
 Darworth Incorporated ("Coracide" DDT Dispenser) Simsbury

Insecticide Bomb
 Bridgeport Brass Company (Aer-a-sol) Bridgeport

Insulated Wire Cords & Cable
 Kerite Insulated Wire & Cable Co Inc The Seymour

Instruments
 Bristol Company The Waterbury
 J-B-T Instruments Inc (Electrical and Temperature) New Haven
 Manning Maxwell & Moore Inc Bridgeport

Insulation
 Gilman Brothers Co The Gilman

Insulating Refractories
 Mullite Refractories Co The Shelton

Insulating Tape
 Ansonia O & C Co Ansonia

Inter-Communications Equipment
 Connecticut Telephone & Electric Division of Great American Industries Inc Meriden

Interval Timers
 Lux Clock Manufacturing Company Waterbury
 Rhodes Inc M H Hartford

Ironing Machines—Electric
 General Electric Company Bridgeport

Jacquard
 Case Brothers Inc Manchester

Japanning
 J H Sessions & Son Bristol

Jewelry Findings
 Waterbury Companies Inc Waterbury

Jig Borer
 Moore Special Tool Co (Moore) Bridgeport

Jig Grinder
 Moore Special Tool Co (Moore) Bridgeport

Joining
 Raybestos Div of Raybestos-Manhattan Inc The (compressed sheet) Bridgeport

Key Blanks
 Corbin Cabinet Lock Div American Hardware Corp New Britain
 Sargent & Company New Haven
 Yale & Towne Manufacturing Company The Stamford

Labels
 J & J Cash Inc (Woven) South Norwalk
 Naugatuck Chemical Division United States Rubber Co (for rubber articles) Naugatuck

Label Moisteners
 Better Packages Inc Shelton

Laboratory Equipment
 Eastern Industries Inc New Haven

Laboratory Supplies
 Macalaster Bicknell Company New Haven

Lacquers & Synthetic Enamels
 Chemical Coatings Corporation Rocky Hill
 Dagmar Chemical Company Inc Glenbrook
 United Chromium Incorporated Waterbury
 Zapon Finishes Atlas Powder Co Stamford

Ladders
 A W Flint Co 196 Chapel St New Haven

Lamps
 Plume & Atwood Mfg Co The (metal oil) Waterbury

Lampholders—Incandescent and Fluorescent
 General Electric Company Bridgeport

Lamp Shades
 Verplex Company The Essex

Lathes—Contin-U-Matic
 Bullard Company The (vertical multi-spindle-continuous turning type) Bridgeport

Lathes—30H Man-Au-Trol
 Bullard Company The (horizontal 3 spindle) Bridgeport

Lathes—Multi-Au-Matic
 Bullard Company The (vertical multi-spindle-indexing type) Bridgeport

Lathes—Vertical Turret
 Bullard Company The (single spindle) Bridgeport

Laundry Roll Covers
 Atlas Powder Company (Revolite) Stamford

Leather
 Herman Roser & Sons Inc (Genuine Pigskin) Glastonbury
 Geo A Shepard & Sons Co The (sheepskin, shoe upper, garment, grain and suede) Bethel

Leather Dog Furnishings
 Andrew B Hendryx Co The New Haven

Leather Goods Trimmings
 G E Prentice Mfg Co The Kensington

Leather, Mechanical
 Auburn Manufacturing Company The (packings, cups, washers, etc) Middletown

Letterheads
 Lehman Brothers Inc (designers, engravers, lithographers) New Haven

Lighting Accessories—Fluorescent
 General Electric Company Norfolk

Lights—Trouble
 General Electric Company Bridgeport

Lighting Equipment
 Miller Co The (Miller, Duplexalite, Ivanhoe) Meriden

Lipstick Containers
 United Manufacturing Co New Haven

Lithography
 Bridgeport Metal Goods Mfg Co Bridgeport

Lithographing
 Kellogg & Bulkeley A Division of Connecticut Printers Inc Hartford
 New Haven Printing Company The New Haven

Locks—Banks
 A D Steinbach & Sons New Haven
 Yale & Towne Manufacturing Company The Stamford
 (Advt.)

IT'S MADE IN CONNECTICUT

Locks—Builders

P & F Corbin Division The American Hardware Corp New Britain
Sargent & Company New Haven
Yale & Towne Manufacturing Company The Stamford

Locks—Cabinet

Corbin Cabinet Lock Div American Hardware Corp New Britain
Excelsior Hardware Co The Stamford
Yale & Towne Manufacturing Company The Stamford

Locks—Special Purpose

Yale & Towne Manufacturing Company The Stamford

Locks—Suit-Case and Trimmings

Corbin Cabinet Lock Div American Hardware Corp New Britain
Excelsior Hardware Co The Stamford

Locks—Trunk

Yale & Towne Manufacturing Company The Stamford

Excelsior Hardware Co The Stamford
Yale & Towne Manufacturing Company The Stamford (and suitcase)

Locks—Zipper

Excelsior Hardware Co The Stamford

Loom—Non-Metallic

Wiremold Company The Hartford

Luggage Fabric

Falls Company The Norwich

Lumber & Millwork Products

City Lumber Co of Bridgeport Inc Bridgeport

Machine Tools

Bullard Company The Bridgeport

Machine Work

Farrel-Birmingham Company Inc Ansonia
Fenn Manufacturing Company The (precision parts) Hartford
Hartford Special Machinery Co The (contract work only) Hartford
National Sherardizing & Machine Co (job) Hartford

Parker Stamp Works Inc The (Special) Hartford

Swan Tool & Machine Co The Hartford
Torrington Manufacturing Co The (special rolling mill machinery) Torrington

Machinery

Fenn Manufacturing Company The (Special) Hartford

Globe Tapping Machine Company (dial type drilling and tapping) Bridgeport

Hallden Machine Company The (mill) Thomaston

Standard Machinery Co The (bookbinders) Mystic

Torrington Manufacturing Co The (mill) Torrington

Machinery—Bolt and Nut

Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Cold Heading

Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery Dealers & Rebuilders

Botwinik Brothers New Haven

J L Lucas and Son Fairfield

Machinery—Metal-Working

Bristol Metal-Working Equipment Hartford

Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Nut

Waterbury Farrel Foundry & Machine Co The (forming and tapping) Waterbury

Machinery—Screw and Rivet

Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Wire Drawing

Waterbury Farrel Foundry & Machine Co The Waterbury

Machines

Campbell Machine Div American Chain & Cable Co Inc (cutting & nibbling) Bridgeport

Coulter & McKenzie Machine Co The (special, new development engineering design and construction) Bridgeport

Patent Button Company The Waterbury

Machines—Automatic

A H Nilson Mach Co The (Special) Bridgeport

Machines—Automatic Chucking

Bullard Company The Bridgeport

New Britain-Gridley Machine Division The New Britain Machine Co. (multiple spindle and double end) New Britain

Machines—Automatic Screw

New Britain-Gridley Machine Division The New Britain Machine Co (single and multiple spindle) New Britain

Machines—Automatic Shaft Turning

Bullard Company The (30H lathe—horizontal 3 spindle) Bridgeport

Machines—Conveyor

Bullard Company The (Bullard-Dunn rotary conveyor indexing type) Bridgeport

Machines—Contin-U-Matic

Bullard Company The (vertical multi-spindle—continuous turning) Bridgeport

Machines—Draw Benches

Fenn Manufacturing Company The Hartford

Machines—Drill Spacing

Hullard Company The (Man-Au-Trol spacer—used in conjunction with radial drills) Bridgeport

Machines—Drop Hammers

Fenn Manufacturing Company The Hartford

Machines—Forming

A H Nilson Mach Co The (four-slide wire and ribbon stock) Bridgeport

Machines—Multi-Au-Matic

Bullard Company The Bridgeport

Machines—Paper Ruling

John McAdams & Sons Inc Norwalk

Machines—Precision Boring

New Britain-Gridley Machine Division The New Britain Machine Co New Britain

Machines—Rolling

Fenn Manufacturing Company The Hartford

Machines—Slotting

Waterbury Farrel Foundry & Machine Co The (screw head) Waterbury

Machines—Swaging

Fenn Manufacturing Company The Hartford

Machines—Thread Rolling

Hartford Special Machinery Co The Hartford

Waterbury Farrel Foundry & Machine Co The Waterbury

Machines—Turks Head

Fenn Manufacturing Company The Hartford

Machines—Well Drilling

Consolidated Industries West Cheshire

Machines—Wire Drawing

Fenn Manufacturing Company The Hartford

Mail Boxes

Airline Manufacturing Company The Warehouse Point

Mail Boxes, Apartment & Residential

Corbin Cabinet Lock Div American Hardware Corp New Britain

Mailing Machines

Pitney-Bowes Inc Stamford

Manicure Instruments

W E Bassett Company The Derby

Manganese Bronze Ingot

Whipple and Choate Company Bridgeport

Marine Engines

Kilborn-Sauer Company (running lights and searchlights) Fairfield

Lathrop Engine Co The Mystic

Marine Equipment

Wilcox Crittenden & Co Inc Middletown

Marine Reverse Gears

Snow-Nabstedt Gear Corp The New Haven

Marking Devices

Hoggaon & Pettis Mfg Co The New Haven

Parker Stamp Works Inc The (steel) Hartford

Matrices

W T Barnum & Co Inc New Haven

Mattresses

Waterbury Mattress Co Waterbury

Mechanics Hand Tools

Bridgeport Hdwe Mfg Corp The (screw drivers, wrenches, pliers, cold chisels, hammers, auto repair tools) Bridgeport

Metal Cleaners

Apothecaries Hall Co Waterbury

MacDermid Incorporated Waterbury

Metal Cleaning Machines

Colt's Manufacturing Company Hartford

Metal Finishes

Mitchell-Bradford Chemical Co Bridgeport

United Chromium Incorporated Waterbury

Metal Finishing

National Sherardizing & Machine Co Hartford

Waterbury Plating Company Waterbury

Metal Formings

Master Engineering Company West Cheshire

Metalizing

Conn Metal Finishing Co Hamden

Metal Novelties

H C Cook Co The 32 Beaver St Ansonia

Metal Products—Stampings

American Brass Company The Waterbury

J H Sessions & Son Bristol

Scovill Manufacturing Company (Made-to-Order) Waterbury 91

Metal Specialties

Excelsior Hardware Co The Stamford

Metal Stampings

American Brass Company The Waterbury

Autoyre Co The (Small) Oakville

Bridgeport Chain & Mfg Co Bridgeport

DooVal Tool & Mfg Inc The Naugatuck

Excelsior Hardware Co The Stamford

Greist Mfg Co The 503 Blake St New Haven

H C Cook Co The 32 Beaver St Ansonia

Master Engineering Company West Cheshire

J A Otterbein Company The (metal fabrications) Middletown

J H Sessions & Son Bristol

Patent Button Co The Waterbury

G E Prentice Mfg Co The Kensington

Plume & Atwood Mfg Co The Waterbury

Saling Manufacturing Company Unionville

Stanley Works The New Britain

Swan Tool & Machine Co The Hartford

Verplex Company The (Contract) Essex

Waterbury Lock & Specialty Co The Milford

Meters—Gas

Sprague Meter Company Bridgeport

Meters—Parking

Rhodes Inc M H Hartford

Microscope—Measuring

Lundeberg Engineering Company Hartford

Milk Bottle Carriers

John P Smith Co The 423-33 Chapel St New Haven

Millwork

Hartford Builders Finish Co Hartford

Millboard

Raybestos Div of Raybestos-Manhattan Inc The (asbestos) Bridgeport

Milling Machines

Rowbottom Machine Company Inc (cam) Waterbury

Mill Supplies

Wilcox Crittenden & Co Inc Middletown

Minute Minders

Lux Clock Mfg Co The Waterbury

Mirror Rosettes and Hangers

Waterbury Companies Inc Waterbury

Mixing Equipment

Eastern Industries Inc New Haven

Monuments

Beij & Williams Co The Hartford

Motor Switches

Gaynor Electric Company Inc Bridgeport

Moulded Plastic Products

Colt's Manufacturing Company Hartford

Patent Button Co The Waterbury

Waterbury Companies Inc Waterbury

Watertown Mfg Co The 117 Echo Lake Road Watertown

Mouldings

Himmel Brothers Co The (architectural, metal and store front) Hamden

Moulds

ABA Tool & Die Co Manchester

Hoggaon & Pettis Mfg Co The (steel) 114 Brewery St New Haven

Lundeberg Engineering Company (plastics) Hartford

Parker Stamp Works Inc The (compression injection & transfer for plastics) Hartford

Sessions Foundry Co The (heat resisting for non-ferrous metals) Bristol

Napper Clothing

Standard Card Clothing Co The (for textile mills) Stafford Springs

Nickel Anodes

Apothecaries Hall Co Waterbury

Seymour Mfg Co The Seymour

Nickel Silver

American Brass Company The Waterbury

Plume & Atwood Mfg Co The Thomaston

Seymour Mfg Co The Seymour

Waterbury Rolling Mills Inc (sheets, strips, rolls) Waterbury

Western Brass Mills Division of Olin Industries Inc (sheet, strip) New Haven

Nickel Silver Ingot

Whipple and Choate Company The Bridgeport

Night Latches

P & F Corbin Division The American Hardware Corp New Britain

Sargent & Company New Haven

Yale & Towne Manufacturing Company The Stamford

Non-ferrous Metal Castings

Miller Company The Meriden

Nuts, Bolts and Washers

Clark Brothers Bolt Co Milldale

Office Equipment

Pitney-Bowes Inc Stamford

Underwood Corporation Bridgeport & Hartford

Offset Printing

Kellogg & Bulkeley A Division of Connecticut Printers Inc Hartford

New Haven Printing Company The New Haven (Advt.)

I T ' S M A D E I N C O N N E C T I C U T

Oil Burners	
Malleable Iron Fittings Co (domestic)	Bridgeport
Miller Company The (domestic)	Meriden
Peabody Engineering Corp (Mechanical and /or Steam Atomizer)	Stamford
Petroleum Heat & Power Co (domestic, commercial and industrial)	Stamford
Silent Glow Oil Burner Corp The	Hartford
1477 Park St	Hartford
W S Rockwell Company (Industrial)	Fairfield
Oil Burner Wick	
Raybestos Div of Raybestos-Manhattan Inc The	Bridgeport
Oil Tanks	
Norwalk Tank Co The (\$50 to 30M gals, underwriters above and under ground)	South Norwalk
Whitlock Manufacturing Co The	Hartford
Optical Cores & Ingots	
Plume & Atwood Mfg Co The	Thomaston
Outlets—Electric	
General Electric Company	Bridgeport
Ovens	
W S Rockwell Company (Industrial)	Fairfield
Package Sealers	
Better Packages Inc	Shelton
Packing	
Auburn Manufacturing Company The (leather, rubber, asbestos, fibre)	Middletown
Raybestos Div of Raybestos-Manhattan Inc The (rubber sheet and automotive)	Bridgeport
Padlocks	
Corbin Cabinet Lock Div American Hardware Corp	New Britain
Sargent & Company	New Haven
Yale & Towne Manufacturing Company The	Stamford
Waterbury Lock & Specialty Co The	Milford
Paints and Enamels	
Staminate Corp The	New Haven
Tredennick Paint Mfg Co The	Meriden
Panta	
Moore Special Tool Co (crush wheel dresser)	Bridgeport
Paperboard	
Connecticut Corrugated Box Div Robert Gair Co Inc	Portland
New Haven Pulp & Board Co The	New Haven
Robertson Paper Box Co	Montville
Paper Boxes	
Atlantic Carton Corp (folding)	Norwich
National Folding Box Co Inc (folding)	New Haven
New Haven Pulp & Board Co The	New Haven
Robertson Paper Box Co (folding)	Montville
Paper Boxes—Folding and Setup	
Bridgeport Paper Box Company	Bridgeport
M Backes' Sons Inc	Wallingford
Warner Brothers Company The	Bridgeport
Paper Clips	
H C Cook Co The (steel) 32 Beaver St	Ansonia
Paper Mill Machinery	
Farrel-Birmingham Company Inc	Ansonia
Paper Tubes and Cores	
Sonoco Products Co (Climax-Lowell Div)	Mystic
Parallel Tubes	
Sonoco Products Co (Climax-Lowell Div)	Mystic
Parkerizing	
Claireglo Mfg Company	Portland
Parking Meters	
Rhodes Inc M H	Hartford
Pattern-Makers	
Farrel-Birmingham Company Inc	Ansonia
Penlights	
Bridgeport Metal Goods Mfg Co	Bridgeport
Pet Furnishings	
Andrew B Hendryx Co The	New Haven
Pharmaceutical Specialties	
Ernst Bischoff Company Inc	Ivoryton
Phosphor Bronze	
American Brass Company The	Waterbury
Miller Company The (sheets, strips, rolls)	Meriden
Seymour Mfg Co The	
Waterbury Rolling Mills Inc (sheets, strips, rolls)	Waterbury
Western Brass Mills Division of Olin Industries Inc (sheet, strip)	
	New Haven
Phosphor Bronze Ingots	
Whipple and Choate Company The	Bridgeport
Photographic Equipment	
Kalart Company Inc	Plainville
Photo Reproduction	
New Haven Printing Company The	New Haven
Piano Repairs	
Pratt Read & Co Inc (keys and action)	Ivoryton
Piano Supplies	
Pratt Read & Co (keys and actions, backs, plates)	Ivoryton
Pile Fabrics	
Sidney Blumenthal & Co Inc (For furniture, automobiles, railroads, women's wear, toys)	Shelton
Pin Up Lamps	
Verplex Company The	Essex
Pipe	
American Brass Co The (brass and copper)	Waterbury
Bridgeport Brass Co (brass & copper)	
	Bridgeport
Chas Brass & Copper Co (red brass and copper)	Waterbury
Crane Company (fabricated)	Bridgeport
Howard Co (cement well and chimney)	New Haven
Pipe Fittings	
Corley Co Inc The (300# AAR)	Plainville
Malleable Iron Fittings Co	Branford
Pipe Plugs	
Holo-Krome Screw Corporation The (counter-sunk)	West Hartford
Plastics	
Naugatuck Chemical Division	United States
Rubber Co	Naugatuck
Sponge Rubber Products Co Inc (expanded cellular)	Shelton
Plastic Buttons	
Colt's Manufacturing Company	Hartford
Frank Parizek Manufacturing Co The	West Willington
Waterbury Companies Inc	
Patent Button Co The	Waterbury
Plastic Gems	
Colt's Manufacturing Company	Hartford
Plastic Machinery	
Farrel-Birmingham Company Inc	Ansonia
Plastic—Moulders	
Colt's Manufacturing Company	Hartford
Conn Plastics	Waterbury
General Electric Company	Meriden
Geo S Scott Mfg Co The	Wallingford
Waterbury Companies Inc	Waterbury
Watertown Mfg Co The	Watertown
Plastics—Moulds & Dies	
Parker Stamp Works Inc The (for plastics)	Hartford
Plasticrete Bloc	
Plasticrete Corp	Hamden
Plates—Switch	
General Electric Company	Bridgeport
Platers	
Christie Plating Co	Groton
Patent Button Co The	Waterbury
Waterbury Plating Company	Waterbury
Chromium Process Company The (Chromium Plating only)	Derby
Platers' Equipment	
Apothecaries Hall Company	Waterbury
MacDermid Incorporated	Waterbury
Platers Metal	
Plume & Atwood Mfg Co The	Thomaston
Plating	
Conn Metal Finishing Co	Hamden
Plating Processes and Supplies	
United Chromium Incorporated	Waterbury
Plumbers' Brass Goods	
Bridgeport Brass Co	Bridgeport
Keeney Mfg Co The (special bends)	Newington
Scovill Manufacturing Company	Waterbury 48
Plumbing Specialties	
John M Russell Mfg Co Inc	Naugatuck
Pole Line Hardware	
Malleable Iron Fittings Co	Branford
Polishing Wheels	
Williamsville Buff Div The Bullard Clark Company	Danielson
Poly Chokes	
Poly Choke Company The (a shotgun choking device)	Tariffville
Postage Meters	
Pitney-Bowes Inc	Stamford
Powdered Metal Products	
Powmetco Inc	East Port Chester
Waterbury Companies Inc	Waterbury
Power Presses	
Fenn Manufacturing Company The	Hartford
Prefabricated Buildings	
City Lumber Co of Bridgeport Inc The	Bridgeport
Preservatives—Wood, Rope, Fabric	
Darworth Incorporated ("Cuprinol")	Simsbury
Press Buttons	
Gaynor Electric Company Inc	Bridgeport
Press Papers	
Case Brothers Inc	Manchester
Presses	
Farrel-Birmingham Company Inc (Hydraulic)	Ansonia
Henry & Wright Manufacturing Company The (automatic mechanical)	Hartford
Standard Machinery Co The (plastic molding, embossing, and die cutting)	Mystic
Presses—Power	
Waterbury Farrel Foundry & Machine Co The	Waterbury
Pressure Vessels	
Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70)	South Norwalk
Whitlock Manufacturing Co The	Hartford
Printing	
Case Lockwood & Brainard A Division of Connecticut Printers Inc	Hartford
Finlay Brothers	Hartford
Heminway Corporation The	Waterbury
Hunter Press	Hartford
New Haven Printing Company The	New Haven
Taylor & Greenough Co The	Hartford
T B Simonds Inc	Hartford
A D Steinbach & Sons	New Haven
The Walker-Rackliff Company	New Haven
Printing Machinery	
Thomas W Hall Company	Stamford
Printing Presses	
Banthin Engineering Co (automatic)	Bridgeport
Printing Rollers	
Chambers-Storck Company Inc The (engraved)	Norwich
Production Control Equipment	
United Cinephone Corporation	Torrington
Wassell Organization (Produc-Trol)	Westport
Production Welding	
Consolidated Industries	West Cheshire
Propellers—Aircraft	
Hamilton Standard Propellers Div United Aircraft Corp	East Hartford
Pumps	
Yale & Towne Manufacturing Company The (Tri-rotor)	Stamford
Pumps—Small Industrial	
Eastern Industries Inc	New Haven
Pump Valves	
Colt's Manufacturing Company	Hartford
Punches	
Hoggson & Pettis Mfg Co The (ticket & cloth)	New Haven
141 Brewery St	New Haven
Putty Softeners—Electrical	
Fletcher Terry Co The Box 415 Forestville	Forestville
Pyrometers	
Bristol Co The (recording and controlling)	Waterbury
Quartz Crystals	
Crystal Research Laboratories Inc	Hartford
Radiation-Finned Copper	
Buah Manufacturing Co	West Hartford
G & O Manufacturing Company The	New Haven
Vulcan Radiator Co The (steel and copper)	Hartford
Radiators—Engine Cooling	
G & O Manufacturing Co	New Haven
Radio and Television Components	
General Electric Company	Bridgeport
Radio Receivers	
General Electric Company	Bridgeport
Rayon Specialties	
Hartford Rayon Corporation The	Rocky Hill
Rayon Yarns	
Hartford Rayon Corporation The	Rocky Hill
Reamers	
O K Tool Co Inc The (inserted tooth)	Shelton
33 Hull St	Shelton
Recorders	
Bristol Co The (automatic controllers, temperature, pressure, flow, humidity)	Waterbury
Reduction Gears	
Farrel-Birmingham Company Inc	Ansonia
Snow-Nabstedt Gear Corp The	New Haven
Refractories	
Howard Company	New Haven
Regulators	
Norwalk Valve Company (for gas and air)	South Norwalk
Sorensen & Company Inc	Stamford
Resistance Wire	
C O Jelliff Mfg Co The (nickel, chromium, kanthal)	Southport
Respirators	
American Optical Company Safety Division	Putnam
Retainers	
Hartford Steel Ball Co The (bicycle & automotive)	Hartford
Riveting Machines	
Grant Mfg & Machine Co The	Bridgeport
H P Townsend Manufacturing Co The	Elmwood
L-R Mfg Div of The Ripley Co	Torrington
Raybestos Div of Raybestos-Manhattan Inc The (brake service equipment)	Bridgeport
Rivets	
Blake & Johnson Co The (brass, copper and non-ferrous)	Waterville
Clark Brothers Bolt Co	Milldale
Connecticut Manufacturing Company The	Waterbury
	(Adv.)

I T ' S M A D E I N C O N N E C T I C U T

Rivets (continued)

Plume & Atwood Mfg Co The Waterbury
J H Sessions & Sons Bristol
Raybestos Div of Raybestos-Manhattan Inc The
(brass and aluminum tubular and solid copper) Bridgeport
Raybestos Div of Raybestos-Manhattan Inc The
(iron) Bridgeport

Roasters—Electric

General Electric Company Bridgeport
American Brass Company The (copper, brass, bronze) Waterbury
Bristol Brass Corp The (brass and bronze) Bristol
Scovill Manufacturing Company (brass and bronze) Waterbury 91

Roller Skates

Winchester Repeating Arms Company Division Olin Industries Inc New Haven
Rolling Mills and Equipment
Farrel-Birmingham Company Inc Ansonia
Waterbury Farrel Foundry & Machine Co The Waterbury

Rolls

Farrel-Birmingham Company Inc (Chilled and Alloy Iron, Steel) Ansonia

Rope Wire

American Steel & Wire Company New Haven
Rubber Chemicals
Nauvattuck Chemical Division United States Rubber Co Nauvattuck
Stamford Rubber Supply Co The ("Factice" Vulcanized Vegetable Oils) Stamford

Rubber—Cellular

Sponge Rubber Products Co Inc Shelton
Rubberized Fabrics
Duro-Gloss Rubber Co The New Haven

Rubber Footwear

Goodyear Rubber Co The Middletown
United States Rubber Company (Keds, Kettettes, Gaytens, U S Royal Footwear) Nauvattuck

Rubber Gloves

Seamless Rubber Company The New Haven
Rubber Heels
Danbury Rubber Co Inc Danbury

Rubber Latex Compounds and Dispersions

Nauvattuck Chemical Division United States Rubber Co (coating, impregnating and adhesive compounds) Nauvattuck

Rubber Mill Machinery

Farrel-Birmingham Company Inc Ansonia
Rubber Products, Mechanical
Auburn Manufacturing Company The (washers, gaskets, molded parts) Middletown

Rubber—Reclaimed

Nauvattuck Chemical Division United States Rubber Co Nauvattuck

Rubber Soles

Danbury Rubber Co Inc Danbury
Danbury Rubber Co Inc Danbury

Rubbish Burners

John P Smith Co The 423-33 Chapel St New Haven

Safety Clothing

American Optical Company Safety Division Putnam
Safety Fuses
Ensign-Bickford Co The (mining & detonating) Simsbury

Safety Gloves and Mittens

American Optical Company Safety Division Putnam

Safety Goggles

American Optical Company Safety Division Putnam

Sandblasting

Beij & Williams Co The Hartford

Sandwich Grills—Electric

General Electric Company Bridgeport

Saw Blades

Capewell Mfg Co The (Hack Saw, Band Saw) Hartford

Saws, Band, Metal Cutting

Atlantic Saw Mfg Co New Haven

Scales—Industrial Dial

Kron Company The Bridgeport

Scissors

Acme Shear Company The Bridgeport

Screens

Hartford Wire Works Co The (Windows, Doors and Porches) Hartford

Screw Caps

Weimann Bros Mfg Co The (small for bottles) Derby

Screws

Atlantic Screw Works (wood) Hartford
Blake & Johnson Co The (machine and wood) Waterville
Bristol Company The (socket set cap screws) Waterbury
Charles Parker Co The (wood) Meriden
Clark Brothers Bolt Co Milldale
Connecticut Mfg Co The (machine) Waterbury

Screws (Continued)

Corbin Screw Div American Hardware Corp New Britain
Holo-Chrome Screw Corporation The (socket set and socket cap) West Hartford
Scovill Manufacturing Company Waterbury 91

Screw Machines

H P Townsend Mfg Company The Elmwood
Screw Machine Accessories
Barnaby Manufacturing and Tool Company Bridgeport

Screw Machine Products

Apex Tool Co Inc The Bridgeport
Blake & Johnson Co The Waterville
Bristol Screw Corporation Plainville
Centerless Grinding Co Inc The (Heat treated and ground type only) Bridgeport

19 Staples

Connecticut Manufacturing Company The Waterbury
Consolidated Industries West Cheshire
Corbin Screw Div American Hardware Corp New Britain

Eastern Machine Screw Corp The

Truman & Barclay Sta New Haven
Fairchild Screw Products Inc Winsted
Franklin Screw Machine Co The (up to 1 1/2" capacity) Hartford

Greist Mfg Co The (Up to 1 1/2" capacity)

Humason Mfg Co The New Haven
Lowe Mfg Co The Forestville
National Automatic Products Company The Wethersfield

Nelson's Screw Machine Products

New Britain Machine Company The Berlin
Olson Brothers Company (up to 3/4" capacity) New Britain
Peck Spring Co The Plainville

Plume & Atwood Mfg Co The

Scovill Manufacturing Company Waterbury 91
Wallace Metal Products Co Inc New Haven
Waterbury Machine Tools & Products Co (B & S & Swiss type automatic) Waterbury

Waterville Mfg Co The

Watkins Manufacturing Co Inc Milford

Screw Machine Tools

American Cam Company Inc (Circular Form Tools) Hartford
Somma Tool Co (precision circular form tools) Waterbury

Screws—Socket

Allen Manufacturing Company The Hartford
Sealing Tape Machines
Better Packages Inc Shelton

Sewing Machines

Greist Mfg Co The (Sewing machine attachments) 303 Blake St New Haven
Merrrow Machine Co The (Industrial) Hartford
Singer Manufacturing Company The (Industrial) Bridgeport

Shaving Soaps

J B Williams Co The Glastonbury

Shears

Acme Shear Co The (household) Bridgeport

Shells

Wolcott Tool and Manufacturing Company Inc Waterbury

Sheet Metal Products

Airline Manufacturing Company The Warehouse Point
American Brass Co The (brass and copper) Waterbury

Merriam Mfg Co (security boxes, fitted tool boxes, tackle boxes, displays)

Plume & Atwood Mfg Co The Durham
United Advertising Corp Manufacturing Division (Job and Production Runs) New Haven

Sheet Metal Stampings

American Brass Company The Waterbury
American Buckle Co The West Haven
DooVal Tool & Mfg Inc The Nauvattuck

J H Sessions & Son

Patent Button Co The Bristol
Plume & Atwood Mfg Co The Waterbury

Shipment Sealers

Better Packages Inc Shelton

Shoe and Corset Laces

Ansonia O & C Co Ansonia

Showcase Lighting Equipment

Wiremold Company The Hartford

Shower Stalls

Dextone Company New Haven

S'ignals

H C Cook Co The (for card files) 32 Beaver St Ansonia

Sizing and Finishing Compounds

American Cyanamid Company Waterbury

Slide Fasteners

G E Prentice Mfg Co The Kensington
North & Judd Manufacturing Co New Britain
Patent Button Co The Waterbury

Slings

American Steel & Wire Company New Haven
Smoke Stacks
Bigelow Company The (steel) New Haven

Soap

J B Williams Co The (Industrial soaps, toilet soaps, shaving soaps) Glastonbury

Solder—Soft

Torrey S Crane Company Plantville
Special Machinery
Farrel-Birmingham Company Inc Ansonia

Henry & Wright Manufacturing Company The

H P Townsend Mfg Company The Elmwood
Lundeberg Engineering Company Hartford
National Sherardizing & Machine Co (mandrels & stock shells for rubber industry) Hartford

Swan Tool & Machine Co The

Special Parts
Greist Mfg Co The (small machines, especially precision stampings) New Haven

Special Industrial Locking Devices

Corbin Cabinet Lock Div American Hardware Corp New Britain

Special Tools & Dies

Lundeberg Engineering Company Hartford
Specializing
Gray Manufacturing Company The Hartford

Sponge Rubber

Sponge Rubber Products Co The Shelton
United States Rubber Company Nauvattuck

Spring Coiling Machines

Torrington Manufacturing Co The Torrington

Spring Units

Owen Silent Spring Co Inc (mattresses and furniture) Bridgeport

Spring Washers

Wallace Barnes Co The Div Associated Spring Corp Bristol

Springs—Coil & Flat

Foursome Manufacturing Company Bristol
Han-Dee Spring and Manufacturing Co The (Coil and Flat) Hartford

Humason Mfg Co The

New England Spring Manufacturing Company Unionville
Peck Spring Co The Plainville
Wallace Barnes Co The Div Associated Spring Corp Bristol

Springs—Flat

Foursome Manufacturing Company Bristol
Wallace Barnes Co The Div Associated Spring Corp Bristol

New England Spring Manufacturing Company

Unionville

Springs—Furniture

Owen Silent Spring Co Inc Bridgeport

Springs—Wire

Colonial Spring Corporation The Hartford
Connecticut Spring Corporation The (compression, extension, torsion) Hartford

D R Templeman Co (Jewelry)

Foursome Manufacturing Company Bristol
J W Bernston Company (coil and torsion) Plainville

New England Spring Mfg Co

Unionville
Wallace Barnes Co The Div Associated Spring Corp Bristol

Springs, Wire & Flat

Autoyre Company The Oakville

Stamped Metal Products

American Brass Company The Waterbury
Waterbury Companies Inc Waterbury

Stamps

Hogson & Pettis Mfg Co The (steel) 141 Brewery St New Haven

Stampings

Parker Stamp Works Inc The (steel) Hartford

Donahue Mfg Co Inc

Watertown

DooVal Tool & Mfg Inc The

Nauvattuck

Han-Dee Spring and Manufacturing Co The

(small) Hartford

Plume & Atwood Mfg Co The (small)

Waterbury

Stampings—Small

Foursome Manufacturing Company Bristol

Greist Manufacturing Co The

New Haven

I. C. White Company The

Waterbury

Master Engineering Company

West Cheshire

Rogers Corporation (Fibre Cellulose Paper)

Manchester

Wallace Barnes Co The Div Associated Spring

Corp Bristol

Stationery Specialties

American Brass Company The Waterbury

Waterbury Companies Inc

Waterbury

Steel

Stanley Works The (hot and cold rolled strip) New Britain

Steel Castings

Farrel-Birmingham Company Inc Ansonia

Hartford Electric Steel Co The (carbon and alloy steel)

540 Flatbush Ave Hartford

Malleable Iron Fittings Co

Brantford

Nutmeg Crucible Steel Co

Brantford

(Adv.)

I T ' S M A D E I N C O N N E C T I C U T

Steel—Cold Rolled Spring		Timing Devices		Valves—Automatic Air	
Wallace Barnes Co The Div Associated Spring Corp	Bristol	A W Haydon Co The	Waterbury	Beaton & Cadwell Mfg Co	New Britain
Steel—Cold Rolled Stainless		R W Cramer Company Inc The	Centerbrook	Valves—Automobile Tire	
Wallingford Steel Company	Wallingford	Lux Clock Manufacturing Company	Waterbury	Bridgeport Brass Company	Bridgeport
Steel—Cold Rolled Strip and Sheets		Rhodes Inc M H	Hartford	Valves—Radiators Air	
American Steel & Wire Company	New Haven	Seth Thomas Clocks	Thomaston	Bridgeport Brass Company	Bridgeport
Detroit Steel Corporation	New Haven	Timing Devices & Time Switches		Valves—Relief & Control	
Wallingford Steel Company	Wallingford	United States Time Corporation The	Waterbury	Beaton & Cadwell Mfg Co	New Britain
Steel Goods		A W Haydon Co The	Waterbury	Valves—Safety & Relief	
Merriam Mfg Co (sheets products to order)	Durham	Lux Clock Manufacturing Company	Waterbury	Manning Maxwell & Moore Inc	Bridgeport
Steel Rolling Rules		M H Rhodes Inc	Hartford	Vanity Boxes	
Waterbury Lock & Specialty Co The	Millford	Tinning		Bridgeport Metal Goods Mfg Co	Bridgeport
Steel Strapping		Thinsheet Metals Co The (non-ferrous metals in rolls)	Waterbury	Varnishes	
Stanley Works The	New Britain	Wilcox Crittenden & Co Inc	Middletown	Staminit Corp The	New Haven
Stereotypes		Tools		Velvets	
W T Barnum & Co Inc	New Haven	Hoggson & Pettis Mfg Co The (rubber workers)	New Haven	American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc)	Stonington
Stop Clocks, Electric		141 Brewery St	New Haven	Leiss Velvet Mfg Co Inc The	Willimantic
H C Thompson Clock Co The	Bristol	O K Tool Co Inc The (inserted tooth metal cutting)	33 Hull St Shelton	Velvet Textile Corporation The (velveteen)	West Haven
Straps, Leather		Tool Chests		Venetian Blinds	
Auburn Manufacturing Company The (textile, industrial, skate, carriage)	Middletown	Vanderman Manufacturing Co The	Willimantic	Findell Manufacturing Company	Manchester
Studio Couches		Tools & Dies		Ventilating Systems	
Waterbury Mattress Co	Waterbury	Moore Special Tool Co	Bridgeport	Colonial Blower Company	Plainville
Super Refractories		Swan Tool & Machine Co The	Hartford	Vibrators—Pneumatic	
Mullite Refractories Co The	Shelton	Tools, Dies & Fixtures		New Haven Vibrator Company (industrial)	New Haven
Surface Metal Raceways & Fittings		Fonda Gage Company (also jigs)	New Haven	Vises	
Wireloom Company The	Hartford	Greist Mfg Co The	New Haven	Charles Parker Co The	Meriden
Surgical Dressings		Tools, Hand & Mechanical		Fenn Manufacturing Company The (Action Vices)	Hartford
Acme Cotton Products Co Inc	East Killingly	Bridgeport Hardware Mfg Corp The (screw drivers, nail pullers, box tools, wrenches, auto tools, forgings & specialties)	Bridgeport	Vanderman Manufacturing Co The (Combination Bench Pipe)	Willimantic
Surgical Rubber Goods		Toys		Waffle Irons—Electric	
Seamless Rubber Company The	New Haven	A C Gilbert Company	New Haven	General Electric Company	Bridgeport
Switches—Electric		Geo S Scott Mfg Co The	Wallingford	Washers	
General Electric Company	Bridgeport	Gong Bell Co The	East Hampton	American Felt Co (felt)	Glenville
Swaging Machinery		N N Hill Brass Co The	Waterbury	Auburn Manufacturing Company The (all materials)	Middletown
Hartford Special Machinery Co The	Hartford	Toys and Novelties		Blake & Johnson The (brass, copper & non-ferrous)	Waterbury
Switchboards		Waterbury Companies Inc	Waterbury	Clark Brothers Bolt Co	Middle
Plainville Electrical Products Company	Plainville	Tramways		J H Sessions & Son	Bristol
Switchboards Wire and Cables		American Steel & Wire Company	New Haven	Plume & Atwood Mfg Co The (brass & copper)	Waterbury
Rockbestos Products Corp (asbestos insulated)	New Haven	Trucks—Commercial		Raybestos Div of Raybestos-Manhattan Inc The (clutch washers)	Bridgeport
Synchronous Motors		Metropolitan Body Company (International Harvester truck chassis and "Metro" bodies)	Bridgeport	J H Rosenbeck Inc	Torrington
R W Cramer Company Inc The	Centerbrook	Trucks—Industrial		Saling Manufacturing Company (made to order)	Unionville
Tanks		George P Clark Co	Windsor Locks	Sessions Foundry Co The (cast iron)	Bristol
Bigelow Company The (steel)	New Haven	Trucks—Lift		Washers—Felt	
Storts Welding Company (steel and alloy)	Meriden	Excelsior Hardware Co The	Stamford	Chas W House & Sons Inc (Mills & Cutting Plant)	Unionville
Tape		George P Clark Co	Windsor Locks	Washing Machines—Electric	
Russell Mfg Co The	Middletown	Trucks—Skid Platforms		General Electric Company	Bridgeport
Tap Extractions		Excelsior Hardware Co The	Stamford	Watches	
Walton Company The	West Hartford	Tube Bending		E Ingraham Co The	Bristol
Taps, Collapsing		Donahue Mfg Co Inc	Watertown	New Haven Clock and Watch Co The (pocket and wrist)	New Haven
Geometric Tool Co The	New Haven	Tube Clips		Water Heaters	
Tarred Lines		H C Cook Co The (for collapsible tubes)	Ansonia	Whitlock Manufacturing Co The (instantaneous & storage)	Hartford
Brownell & Co Inc	Moodus	32 Beaver St	Ansonia	Water Heaters—Electric	
Telemetering Instruments		Weimann Bros Mfg Co The (for collapsible tubes)	Derby	Bauer & Company Inc	Hartford
Bristol Co The	Waterbury	Tube Fittings		Waterproof Dressings for Leather	
Television Receivers		Scovill Mfg Co ("Uniflare")	Waterbury	Viscol Company The	Stamford
General Electric Company	Bridgeport	Tubing		Wedges	
Testers—Non-Destructive		American Brass Co The (brass and copper)	Waterbury	Saling Manufacturing Company (hammer & axe)	Unionville
Sperry Products Inc	Danbury	Bridgeport Brass Company (brass and copper)	Bridgeport	Welding	
Textile Machinery		G & O Manufacturing Co (finned)	New Haven	Farrel-Birmingham Company Inc	Ansonia
Morrow Machine Co The	Hartford	Scovill Manufacturing Company (Brass and Copper)	Waterbury 91	G E Wheeler Company (Fabrication of Steel & Non-Ferrous Metals)	New Haven
Textile Mill Supplies		Tubing—Heat Exchanger		Industrial Welding Company (Equipment Manufacturers—Steel Fabricators)	Hartford
Ernst Bischoff Company Inc	Ivoryton	American Brass Company The	Waterbury	Porupine Company The	Bridgeport
Textile Processors		Scovill Manufacturing Company	Waterbury 91	Welding—Lead	
American Dyeing Corporation (rayon, acetate)	Rockville	Typewriters		Storts Welding Company (tanks and fabrication)	Meriden
Thermometers		Royal Typewriter Co Inc	Hartford	Welding Rods	
Aspinook Corp The (cotton)	Jewett City	Underwood Corporation	Hartford	American Brass Company The	Waterbury
Thermometers		Typewriters—Portable		Bristol Brass Co The (brass & bronze)	Bristol
Bristol Co The (recording and automatic control)	Waterbury	Underwood Corporation	Hartford	Wheels—Industrial	
Manning Maxwell & Moore Inc	Bridgeport	Typewriter Ribbons and Supplies		George P Clark Co	Windsor Locks
Thermostats		Underwood Corporation	Hartford and Bridgeport	Wicks	
Bridgeport Thermostat Company Inc (automatic)	Bridgeport	Underclearer Rolls		Auburn Manufacturing Company The (felt, asbestos)	Middletown
Thin Gauge Metals		Sonoco Products Co (Climax-Lowell Div)	Mystic	Raybestos Div of Raybestos-Manhattan Inc The (oil burner wicks)	Bridgeport
Plume & Atwood Mfg Co The	Thomaston	Uniform Buttons		Russell Mfg Co The	Middletown
Thinsheet Metals Co The (plain or tinned in rolls)		Waterbury Companies Inc	Waterbury	Window & Door Guards	
American Thread Co The	Willimantic	Union Pipe Fittings		Hartford Wire Works Co The	Hartford
Belding Hemingway Corticelli	Putnam	Corley Co Inc The (300# AAR)	Plainville	Wire	
Gardner Hall Jr Co The (cotton sewing)	South Willington	Upholstering Fabrics—Woolen & Worsted		American Brass Company The	Waterbury
Thread		Broad Brook Company (automobile, airplane, railroad)	Broad Brook	American Steel & Wire Company	New Haven
Lloyd E Cone Thread Co The (industrial cotton sewing)	Moodus	Vacuum Bottles and Containers		Atlantic Wire Co The (steel)	Brantford
Max Pollack & Co Inc Groton and Willimantic	Mystic	American Thermos Bottle Co	Norwich	Bartlett Hair Spring Wire Co The (hair spring)	North Haven
Thread Rolling Machinery		Vacuum Cleaners		Bridgeport Brass Company (brass and silicon bronze)	Bridgeport
Hartford Special Machinery Co The	Hartford	Electrolux Corporation	Old Greenwich	Bristol Brass Corp The (brass & bronze)	Bristol (Adv.)
Threading Machines		Spencer Turbine Co The	Hartford	Valves	
Grant Mfg & Machine Co The (double and automatic)	Bridgeport	Valves		Valve Discs	
Time Recorders		Norwalk Valve Company (sensitive check valves)	South Norwalk	Valves	
Stromberg Time Corp	Thomaston	W S Rockwell Company (Industrial)	Fairfield	Valves	
Timers, Interval		Valve Discs		Valves	
A W Haydon Co The	Waterbury	Valves		Valves	
H C Thompson Clock Co The	Bristol	Valves		Valves	
R W Cramer Company Inc The	Centerbrook	Valves		Valves	
Rhodes Inc M H	Hartford	Valves		Valves	

It's Made in Connecticut

(Continued from page 43)

Driscoll Wire Co The (steel) Shelton
Hudson Wire Co Winsted Div (insulated & enameled magnet) Winsted
Platt Bros & Co The (zinc wire) Waterbury
P O Box 1030
Plume & Atwood Mfg Co The (brass, bronze, nickel, silver) Thomaston
Scovill Manufacturing Company (Brass, Bronze and Nickel Silver) Waterbury 91

Wire Arches & Trellises
Hartford Wire Works Co The Hartford
John P Smith Co The New Haven
423-33 Chapel St

Wire Baskets
Rolock Inc (Industrial—for acid, heat, degreasing) Fairfield
Wiretex Mfg Co Inc (Industrial, for acid, heat treating and degreasing) Bridgeport

Wire Cable
Bevin-Wilcox Line Co The (braided) East Hampton

Wire Cloth
Hartford Wire Works Co The Hartford
C O Jelliff Mfg Co The (all metal, all meshes) Southport
Pequot Wire Cloth Co Inc Norwalk
Rolock Incorporated Fairfield
Smith Co The John P New Haven

Wire Drawing Dies
Waterbury Wire Die Co The Waterbury

Wire Dipping Baskets
Hartford Wire Works Co The Hartford
John P Smith Co The New Haven
423-33 Chapel St

Wire Formings
Autoyre Co The Oakville
G E Prentice Mfg Co The Kensington
Master Engineering Company West Cheshire
North & Judd Manufacturing Co New Britain
Verplex Company The Essex

Wire Forms
Colonial Spring Corporation The Hartford
Connecticut Spring Corporation The Hartford
Foursome Manufacturing Company Bristol
Humason Mfg Co The Forestville
New England Spring Mfg Co Unionville
Wallace Barnes Co The Div Associated Spring Corp Bristol

Wire Goods
American Buckle Co The (overall trimmings) West Haven
Patent Button Co The Waterbury
Scovill Manufacturing Company (To Order) Waterbury 91

Wire Partitions
Hartford Wire Works Co The Hartford
John P Smith Co The New Haven
423-33 Chapel St

Wire Products
Clairglow Mfg Company Portland
Plume & Atwood Mfg Co The (to order) Waterbury

Wire Reels
A H Nilson Mach Co The Bridgeport

Wire Rings
American Buckle Co The (pan handles and tinner's trimmings) West Haven

Wire Rope and Strand
American Steel & Wire Company New Haven

Wire Shapes
Bridgeport Chain & Mfg Co Bridgeport

Wire-Specialties
Andrew B Hendryx Co The New Haven

Wires and Cable
General Electric Company (for central stations, industrial and mining applications) Bridgeport
Rockbestos Products Corporation (asbestos insulated) New Haven

Wires—Building
General Electric Company Bridgeport

Wires—Telephone
General Electric Company Bridgeport

Wood Handles
Salisbury Cutlery Handle Co The (for cutlery & small tools) Salisbury

Wood Scrapers
Fletcher-Terry Co The Forestville

Woodwork
C H Dresser & Sons Inc (Mfg all kinds of woodwork) Hartford
Hartford Builders Finish Co Hartford

Woven Awning Stripes
Falls Company The Norwich

Woven Felts—Wool
Chas W House & Sons Inc (Mills & Cutting Plant) Unionville

Yarns
Hartford Spinning Incorporated (Woolen, knitting and weaving yarns) Unionville
Aldon Spinning Mills Corporation The (fine-woolen and specialty) Talcottville
Ensign-Bickford Co The (jute carpet) Simsbury

Zinc
Platt Bros & Co The (ribbon, strip and wire) Waterbury
P O Box 1030

Zinc Castings
Newton-New Haven Co Inc 688 Third Ave West Haven

Let's Change Our Methods to Match Our Good Intentions

(Continued from page 5)

foreign countries need our aid. Both presumptions are not based on fact. A certain amount of assistance is definitely necessary. Assistance in the development of the economy of a country can be given by individuals working under the American free enterprise system, and they would seize the opportunity to do so if they were protected by our Government against losses that may accrue to them by foreign government action beyond their control. That, it seems to me, is the job of government. It is not the job of our government to gratuitously export the earnings of our people to set up competitive enterprises in foreign countries. There is merit in the expenditure of tax money by our government for direct relief.

It seems obvious that the old proverb, "The Lord helps those who help themselves", applies just as much to countries as it does to individuals, and that our assistance to foreign countries should be limited strictly to helping them to help themselves. It seems, too, that such help should come in a minimum amount from government and a maximum amount from private and voluntary action, in an atmosphere and under conditions that would foster the maximum of such assistance.

Let's change our methods to match our good intentions.

Service Section

INDUSTRIAL ENGINEER specializing in plant layout seeking position with New England concern. Presently employed in medium-sized plant. Four years experience in layout of production departments, methods, equipment, engineering, installation, estimating, exhaust system design. M.I.T. graduate, Navy electronics experience. Age 29. Address PW-1489.

PRODUCTION EXECUTIVE — Man 39, married, one child, Yale and Harvard Business graduate. Intensive experience in quality control, cost reduction, materials handling, tooling, etc., desires position in metal fabricating concern in Southern Connecticut. Reference and resumé furnished on request. Address PW-1488.

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